





INTRODUCTION TO EVENT MANAGEMENT

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CONTENTS

iii	PREFACE
iv	ACKNOWLEDGEMENT
v	ABSTRACT
2	TOPIC 1: INTRODUCTION TO EVENT
	MANAGEMENT
22	TOPIC 2 : SIZE OF EVENT
41	TOPIC 3: EVENT CONCEPT
54	TOPIC 4: NATURE OF EVENT BUSINESS
70	TOPIC 5: IMPACT OF EVENT INDUSTRY
87	TOPIC 6: PROJECT MANAGEMENT FOR
	EVENT
99	SAMPLE EXAMINATION QUESTION
101	REFERENCES

PREFACE

This book was design to provide a frame of reference for Polytechnic Diploma in Event Management or students majoring in event management industry. The book is alternatively helpful to those who wish to keep in enhancing knowledge and skills on fundamental event industry.

This Introduction to Event Management book is purposely-designed ample review questions that consists of notes and learning activity that covering all chapter;

Chapter 1: Introduction to Event

Chapter 2: Size of Event

Chapter 3: Event Concept

Chapter 4 : Nature of Event Business

Chapter 5: Impact of Event Industry

Chapter 6: Project Management for Event

In order to gain better learning effects, this book should be use as reference. Finally, we hope that this book beneficial to all students and others either they have basic or not because it is essential to be as a basic reference.

ACKNOWLEDGEMENT

First I would like to thank to Allah SWT the Almighty for establishing me to complete this book Introduction to Event Management.

Next the most gratitude wish goes to my family for giving me strong support in completing this book. Additionally, my special thanks to the team of publishing of this book.

Not to forget my thanks to all my superior in Politeknik Tuanku Syed Sirajuddin start from Director, Academic Deputy Director, Academic Support Deputy Director and Tourism and Hospitality Head of Department. Also, special thanks to all my colleague in Tourism and Hospitality Department and specifically in Event Management Unit.

Finally, I wish readers a pleasant reading and apologize for any omissions and errors. I hope that this book will be beneficial to all, especially Polytechnics students so that they can have clearer view on event management industry.

ABSTRACT

This book of Introduction to Event Management introduces the concept and characteristic of event management. It explains the size and types of event and the impact to community. The content of this book also cover the aspect of the roles and responsibilities of public, private and voluntary bodies in event industry. In this book, the career and entrepreneurial opportunities, issues and challenges in event industry are explained.

Also in this book, it focus on the impact of event industry towards the community and country itself. Last but not least, the fundamental of proposing an event are discuss through the project management for event at the last topic. With this book, it should be the best way for student to refer and used in order to improves their knowledge and understanding.

DEFINITION

Special events 'that phenomenon arising from those non routine occasions which have leisure, cultural, personal or organizational objectives set apart from the normal activity of daily life, whose purpose is to educate, celebrate, entertain or challenge the experience of a group of people'



CATEGORIES OF EVENTS

Events can be classified into four (4) broad categories based on their purpose and objective:

- ✓ Leisure events e.g. leisure sport, music, recreation.
- ✓ Cultural events e.g. ceremonial, religious, art, heritage, and folklore.
- ✓ Personal events e.g. weddings, birthdays, anniversaries.
- ✓ Organizational events e.g. commercial, political, charitable, sales, product launch,

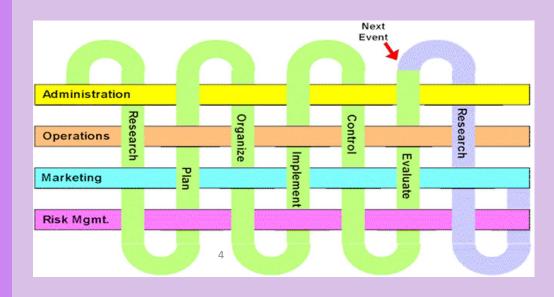
expo.





EVENT MANAGEMENT PROCESS

Event management is an intricate weaving of the process and the scope of management functions. The processes—or weft threads—are link through these foundations for each event, with the evaluation thread from one event forming the research thread for the next event. If you eliminate one of the threads, the fabric of the event is weakened, leaving holes or places where it may unravel



EVENT CHARACTERISTIC

- a) Perishability
- b) Intangibility
- c) Uniqueness
- d) Ambience and service
- e) Personal contact and interaction
- f) Labor intensive
- g) Fixed timescale

PERISHABILITY

- Perishability: a characteristic of services,
 describing how service products cannot be
 stored because they are produced and offered
 at particular moments in time.
- services are created and consumed when and as they are required
- If the opportunity to make use of those services is lost, there is no way to recover or store those services for use at a later date



INTANGIBILITY

- Intangibility in business
 refers to services, as
 purchasing them does not
 result in the actual
 ownership of something
 physical.
- Service intangibility
 means that the consumer
 often has to pay for
 something before the
 quality of that thing has
 been determined
- Products which are intangible include travel, insurance, consulting, education, and accounting
- This is very important as once a consumer's trust has been lost, then most times, the provider has lost the customer





UNIQUENESS

Each event will be different. There are the participants, the surroundings, the audience and other variables that make the event unique. There have been about 300 repeated editions of Olympic Games, each unique because of different athletes, organizers and different audience.



AMBIENCE AND SERVICE

An event manager can try to make an event a success by giving careful attention to details. Though people cannot be compelled to enjoy themselves.

E.g. . National day decor with national flag etc.



PERSONAL CONTACT AND INTERACTION

To make an event successful event managers must be aware of the fact, that an enjoyable atmosphere is dependent on the actions and reactions of people.

Connection between crew and audience, audience and audience, manager and crew



LABOUR-

INTENSIVENESS

Complex and unique events require labour-intensive organisation and operation, a high level of communication and planning, a big amount of time and effort.

FIXED TIMESCALE

Events – like projects – run to a fixed timescale – short or very long.

Gantt Chart

MOTIVATIONS FOR ATTENDING

FESTIVAL EVENTS

CULTURAL EXPLORATION

To increase my cultural knowledge

To know about the cultural events

To enjoy arts and crafts

To experience local customs and cultures

To experience foreign cultures

To enjoy new experiences

To enjoy art and folk performances

To enjoy culture in its cultural/historical setting





MOTIVATIONS FOR ATTENDING

FESTIVAL EVENTS

FAMILY TOGETHERNESS

To increase family kinship

To spend time with my family together

MOTIVATIONS FOR ATTENDING FESTIVAL EVENTS

NOVELTY

- seek adventure
- o seek novelty
- o offersexcitement
- curiousity
- expect benefits
 that will satisfy
 personal needs



MOTIVATIONS FOR ATTENDING FESTIVAL EVENTS

ESCAPE

- To escape from routine life
- To relieve boredom





MOTIVATIONS FOR ATTENDING FESTIVAL EVENTS

EVENT ATTRACTIONS

- To enjoy special events
- To see new and different things
- To enjoy the festival mood
- To enjoy a unique atmosphere



MOTIVATIONS FOR ATTENDING FESTIVAL EVENTS

SOCIALIZATION

- To be with people who are enjoying themselves
- To be with people who enjoy the same things done
- To see the event with a group together
- To see the event with friends
- To meet people from all over the world

POSSIBLE MOTIVES FOR ATTENDING EVENTS

Social Motives

- Social interaction with others.
- Creation of community spirit.
- Status or recognition of achievement.
- Philanthropy or charitable contributions.

Physiological Motives

- Relaxation or recognition with others.
- Social enjoyment with others.
- Exercise or physical challenge.
- To eat, drink or be entertained.

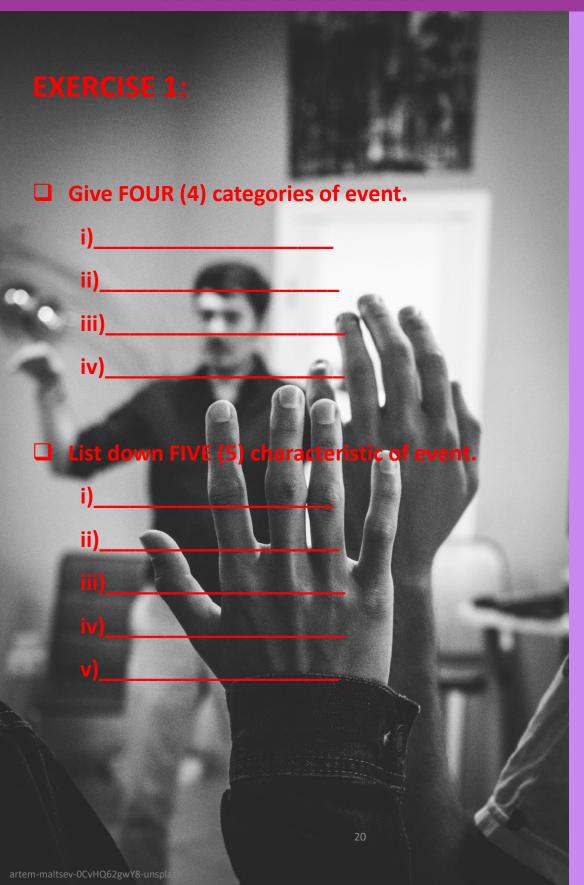
POSSIBLE MOTIVES FOR ATTENDING EVENTS

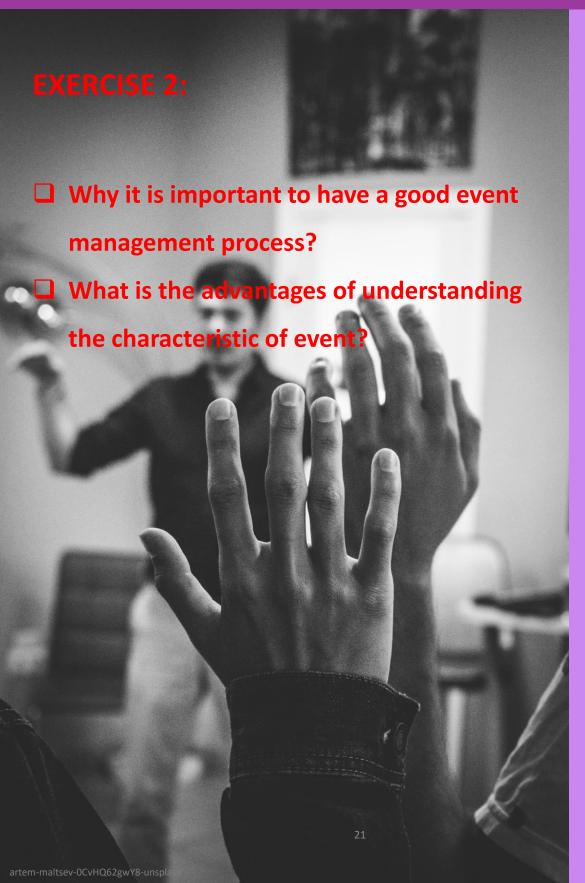
Organizational Motives

- The need to make sales.
- The need to have an organizational presence.
- Status or recognition.
- Sponsorship or community support.

Personal Motives

- Seeking new experiences.
- Learning and education.
- Creativity and exploration.
- Fulfilment of ambitions.





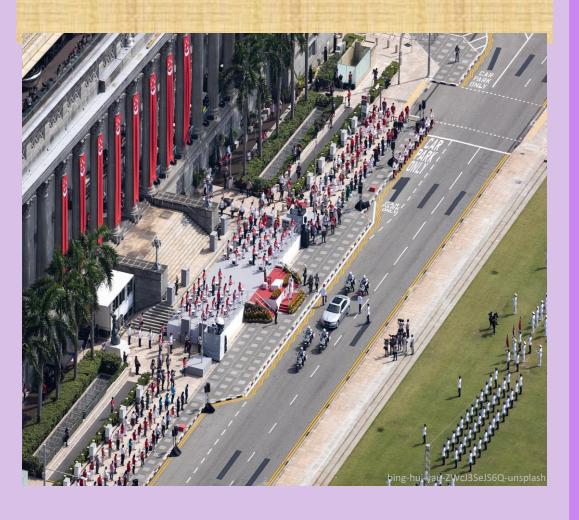


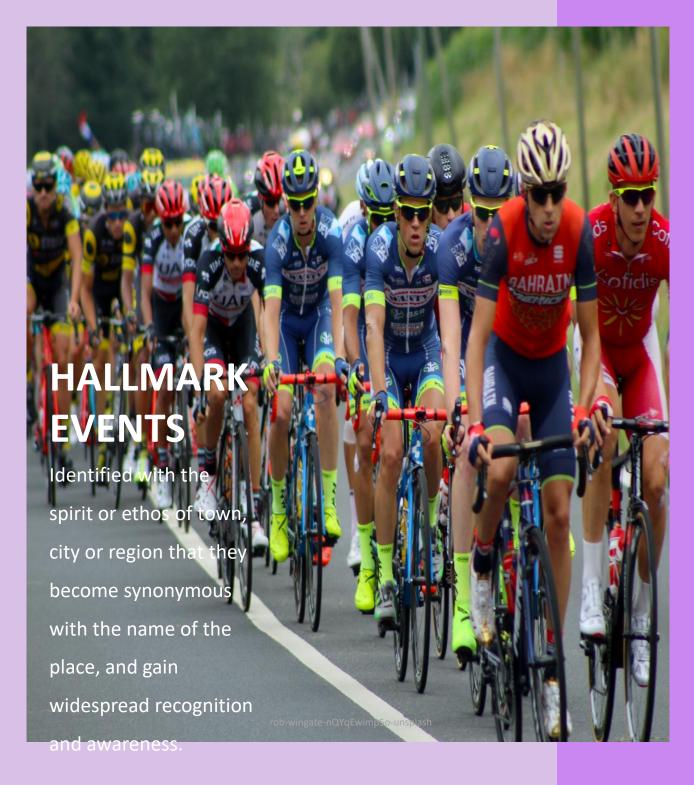
MEGA EVENTS

Affect whole economics and reverberate in the global media and the largest events and generally targeted at international market

MAJOR EVENTS

Attract significant local interest and large number of participants, as well as generating significant tourism revenue.





LOCAL AND COMMUNITY EVENTS

- Targeted mainly at local audiences and staged primarily for their social, fun and entertainment value
- Produce a range of benefits such as creating pride in the community, strengthening a feeling of belonging and creating a sense of place
- Also help to expose people
 to new ideas and experience,
 encourage tolerance and
 diversity, encourage
 participation in sports and
 arts activities.



TYPES OF EVENT

- MEETING
- INCENTIVES
- CONVENTIONS
- EXHIBITIONS

MEETING

- An assembly or a place of meeting'.
- A gathering of 2 or more people for business, education, or social purposes
- No exhibition component



CATEGORIZED/TYPES

OF MEETING

- Seminar
- Workshop
- Forum
- Symposium
- Retreat

Seminar

- This involves greater delegate participation & discussion
- Smaller
 meeting where
 knowledge can
 be transferred





Workshop

- small group

 interaction sharing
 of and
 knowledge, skills

 & experience
- facilitator to guide through specific problems & issues perhaps connected to a conference theme



Forum

- a moderator & a panel of experts, perhaps with opposing views, discuss & debate on a particular problem or issue
- the panel usually comprises about two to four experts to allow adequate viewpoints
- panel members also participate in a question and answer session

Symposium

- formal meeting, normally scientific in a nature
- presentations are delivered through a panel of experts of individual invited guest speakers

Retreat

- Gathering of a small group participants, usually in a remote location, perhaps
 within the same country or city
- a retreat is extended as a gateway with no distractions so that participants can focus on a particular issue
- 'clinics' offer specific training on a particular issue to the small group





INCENTIVE/ INCENTIVE TRAVEL

- This is a reward programmed
- A way for both company & employee to acknowledge achievement levels
- It can be sponsor by a company either fully or partially as a motivational tool to recognize leading company producers and achievers



CONFERENCE

- This is a trade, technical, education & scientific meeting
- It can vary in size & frequency, from a small gathering of associations to a large international conference of various organization.
- There is greater discussion on developments in the particular industry

CONVENTION

Used to cover a wide range of issues & topics 'convention, is probably the most commonly used meeting term

It has been integrated into meeting terminology such as 'Convention Centre' as a hosting venue



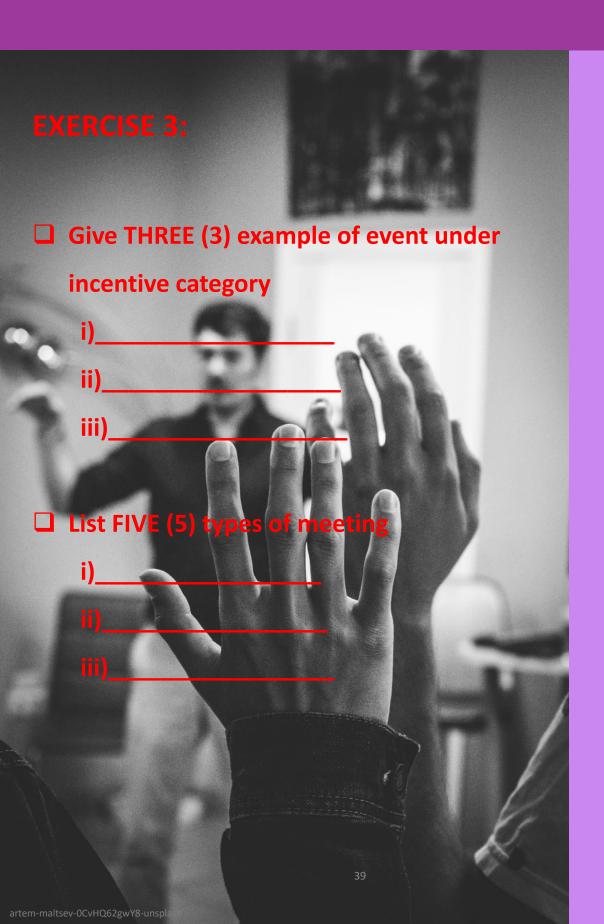
EXHIBITION

- Held over a limited period of time
- Exhibition are where a number of exhibitors display samples or services within a booth or stand setup
- These range from grand production setting to an off the shelf booth by the booth supplier
- The main goal is selling to others in the trade or consumer



Benefits and challenges of MICE events

- Regional & international exposure through an enhanced tourist destination image
- Exchange of ideas & knowledge sharing
- Business networking
- Possibility of leisure tourism
- Access to new technology & upgrading of local travel services
- Local skilled employment



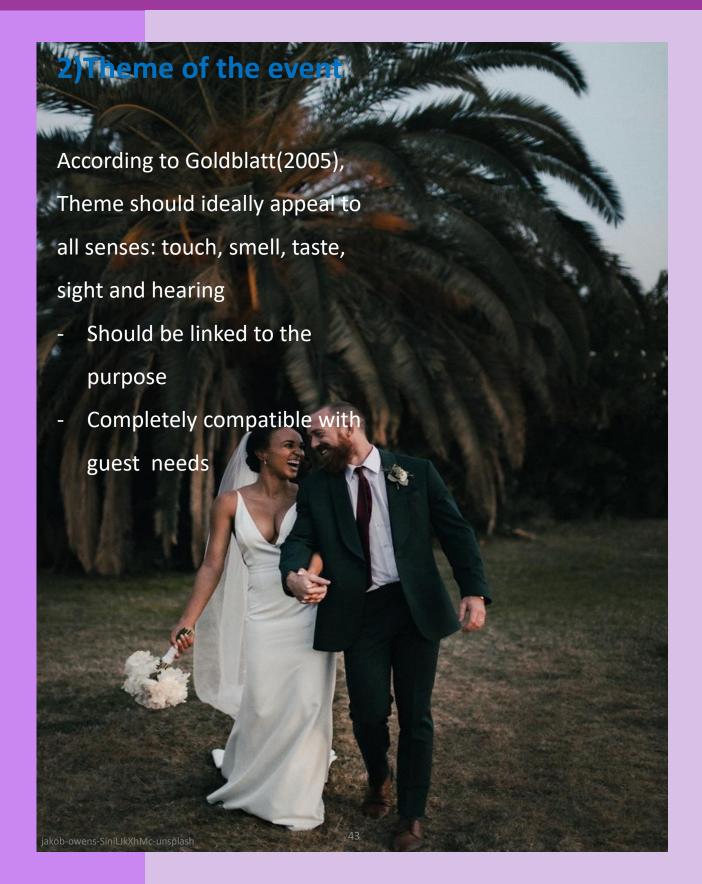


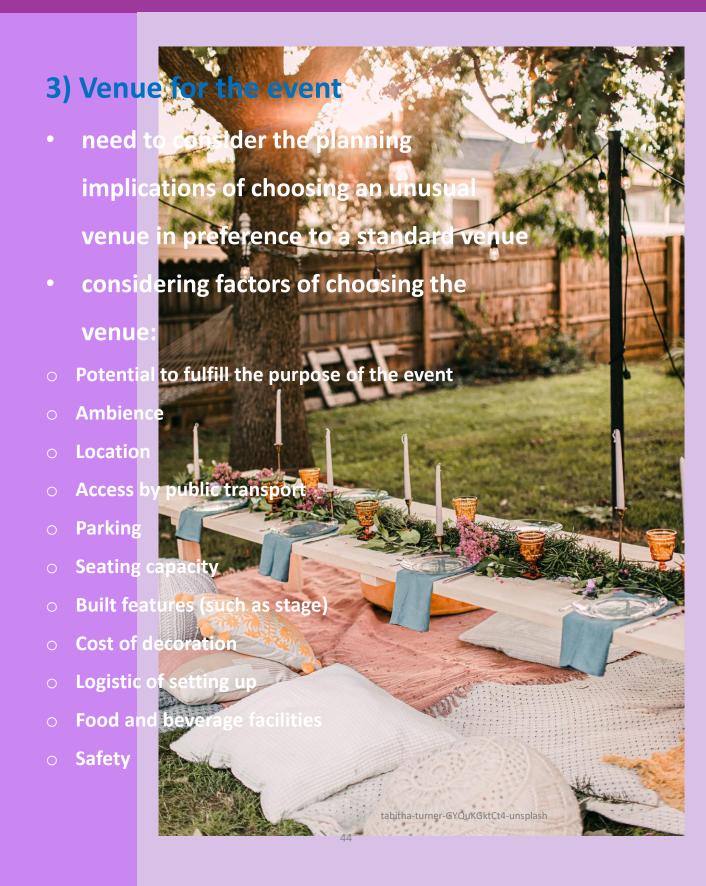
- 1) PURPOSE OF THE EVENT
- 2) THEME OF THE EVENT
- 3) VENUE FOR THE EVENT
- 4) EVENT AUDIENCE
- 5) FINANCIAL CONSIDERATIONS
- 6) TIMING OF THE EVENT
- 7) EVENT TEAM, CONTRACTORS
 AND OTHER STAKEHOLDERS

1) Purpose of the event

- should drive all the planning and assist in sorting out difference of opinion and managing conflict
- E.g. wedding, business networking,
 charity









4) Event Audience

- all participants must be considered before finalizing the concept
- to suit the event concept with the audience that will coming in.
- every audience is different and the event managers need to go with the flow and direct the event to meet audience response.



5) Financial

consideration

- Initial financial estimates
 can get out of control very
 easily.
- Important consideration at this early stage of event concept and design
- Is it wise to proceed an event with the budget prepared for it?



7) Event team, Contractors & Other Stakeholders

Event team – consist of the whole main organizer such as event manager, event supervisor, technical director and administration and can do multiskilling job.

Contractors - service providers such as emergency services, technical operators, catering staff and multimedia expert.

Stakeholders - who are involve in staging an event e.g. local & government authorities, local community, media, contractors, customers, local community and so on.







KEYS TO SUCCESS

Is the event a good idea?

Do we have the skills required to plan and run

the event?

Is the host community supportive?

Do we have the infrastructure in the

community?

Can we get a venue at a price we can afford?

Will the event attract an audience?

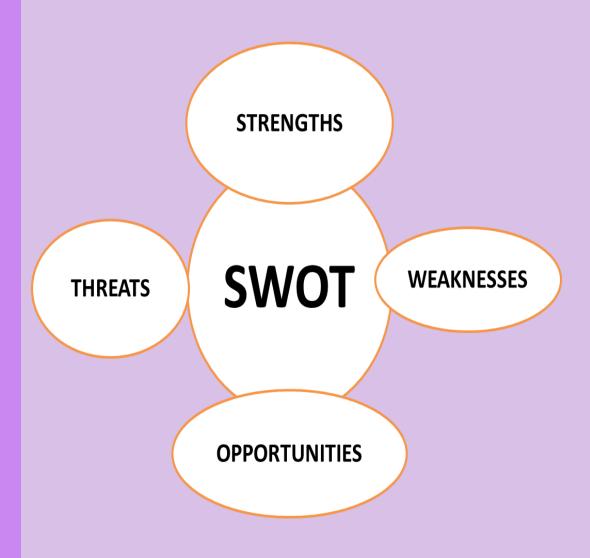
Will it attract media support?

Is it financially viable?

Are the success criteria reasonable?



SWOT ANALYSIS



SWOT ANALYSIS

STRENGTH: Internal strengths of the

organization

Example: enthusiasm and commitment of volunteers, specialist knowledge of lighting, wide range of products available

WEAKNESS: Internal weaknesses of the organization

Example: lack of skills and knowledge

OPPORTUNITIES: External favorable things

that may occur

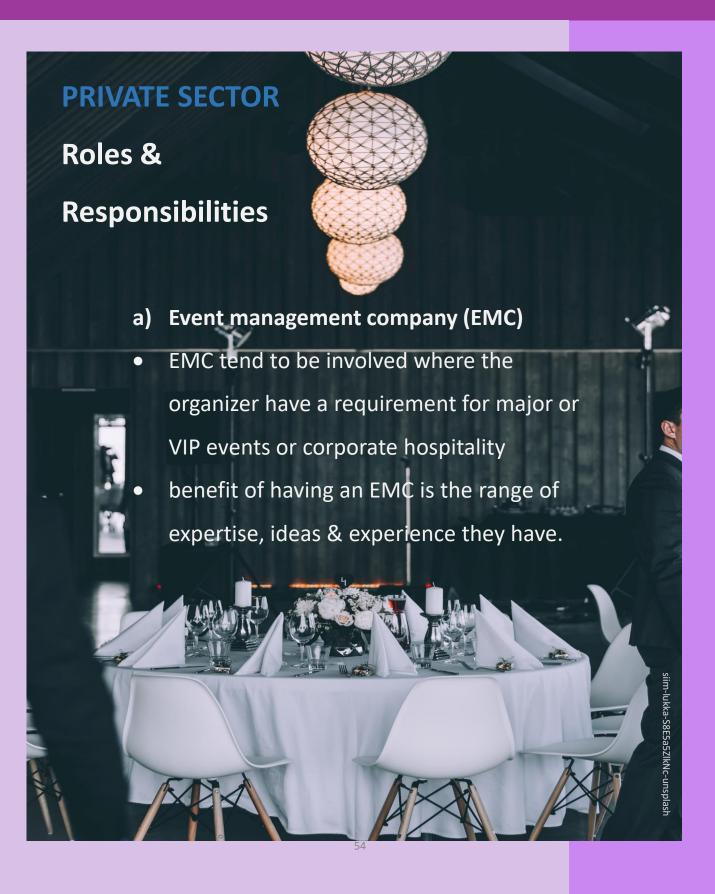
Example: new sponsorships, unexpected positive publicity

THREATS: External environment that can effect the event

Example: competitors, poor publicity, poor crowd behavior







PRIVATE SECTOR Roles & b) Production company Responsibilities **Project management** Design including set & backdrop design, staging, lighting & all the range of audio visua Venue management, for example take over unique venue for its event Participant or audience handling, which ranges from the simplest issues ticketing & security to the full provision of VIP seat booking Technical support, ranging from simple provision or hiring in of equipment to the preparation of computer graphics, video & related facilities

PRIVATE SECTOR

Roles & Responsibilities



- c) Event Catering Company
- Covers all aspect of refreshment for participants, audiences, crew & staff
- Catering provided in three ways undertaken either in house, by contractor permanently employed at the venue, ad hoc basis at the venue



d) Event planner/ Party Planner

- Tend to offer a range of services particularly for the personal event market & corporate market
- Responsible for planning and producing the whole event
- Responsible for procurement and resource management.
- Formulates ,prepares & implement risk management plan
- Doing the detail planning, operating & managing an event to make sure everything goes smoothly
- E.g. parties, celebrations, weddings, & many similar
 events

PRIVATE SECTOR

Roles & Responsibilities

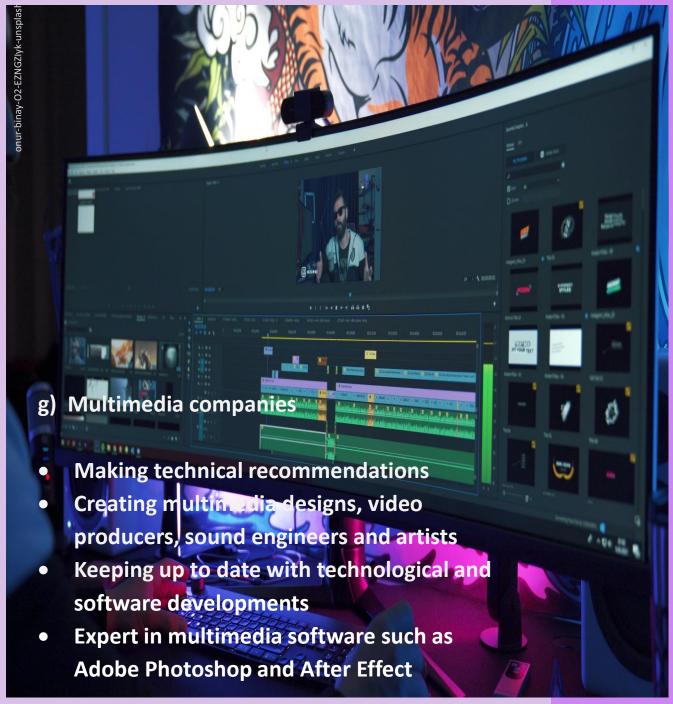
- e) Exhibition and theatrical contractors
- To provide exhibition or backdrop services of one kind or another ranging from design & management for large exhibition type events to the provision of relatives simple one off stands
- To create & supply complete shell schemes exhibitions
- Have expertise in event production
- Contractor will provide the shells in a venue and individual exhibitors will fill a shell with their own material, display & staff for the duration of the exhibition or show
- Contractor will come in and break down the shells and clear the area

PRIVATE SECTOR



PRIVATE SECTOR

Roles & Responsibilities

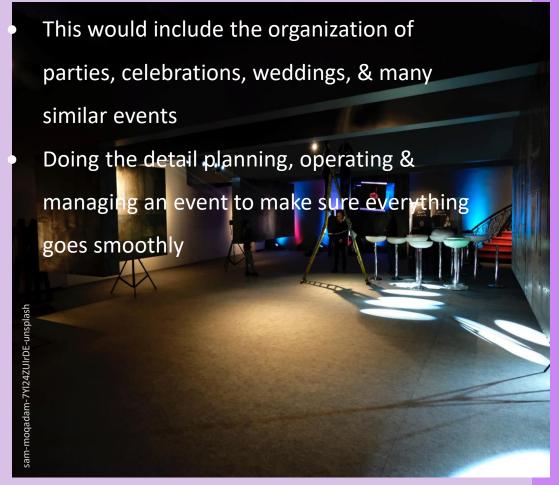


PRIVATE SECTOR

Roles & Responsibilities

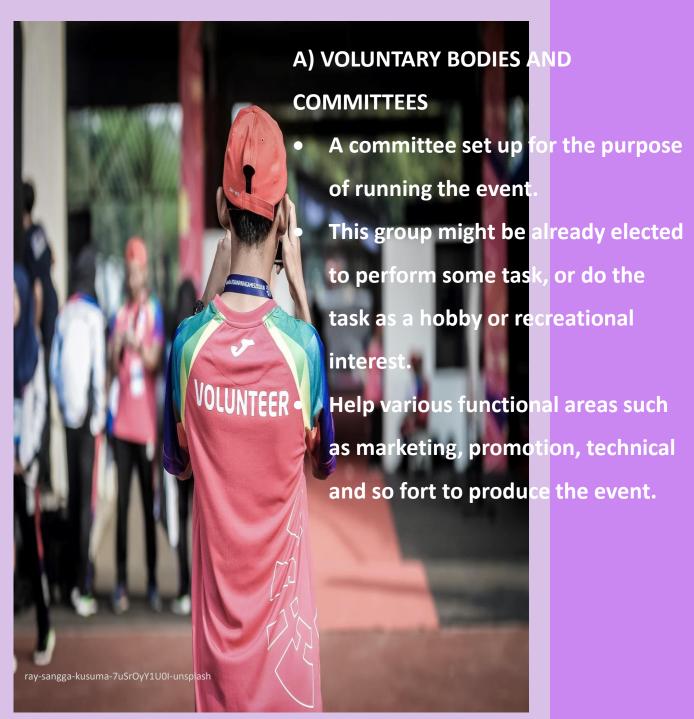
h) Event Organizer

 Tend to offer a range of services particularly for the personal event market & corporate market



VOLUNTARY BODIES

Roles & Responsibilities

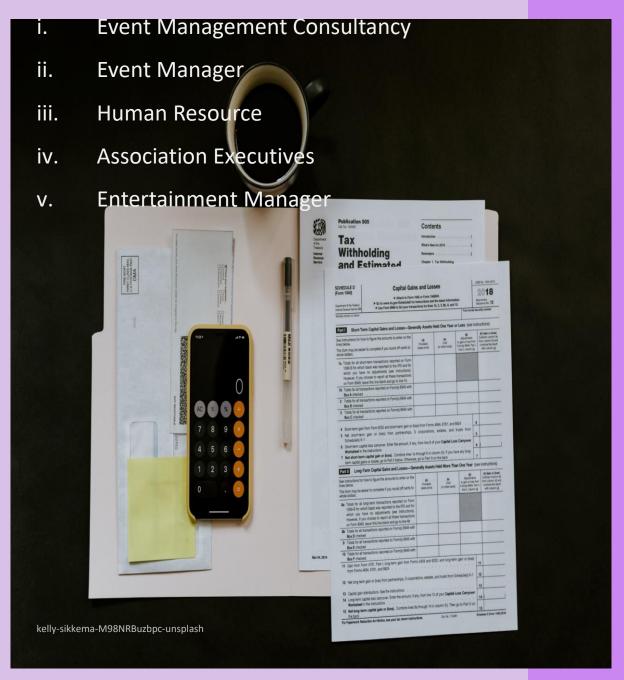


Career opportunities in event industry

- i. ADMINISTRATION SECTOR
- ii. MARKETING SECTOR
- iii. OPERATION SECTOR
- iv. RISK MANAGEMENT SECTOR

Career opportunities in event industry

ADMINISTRATION SECTOR



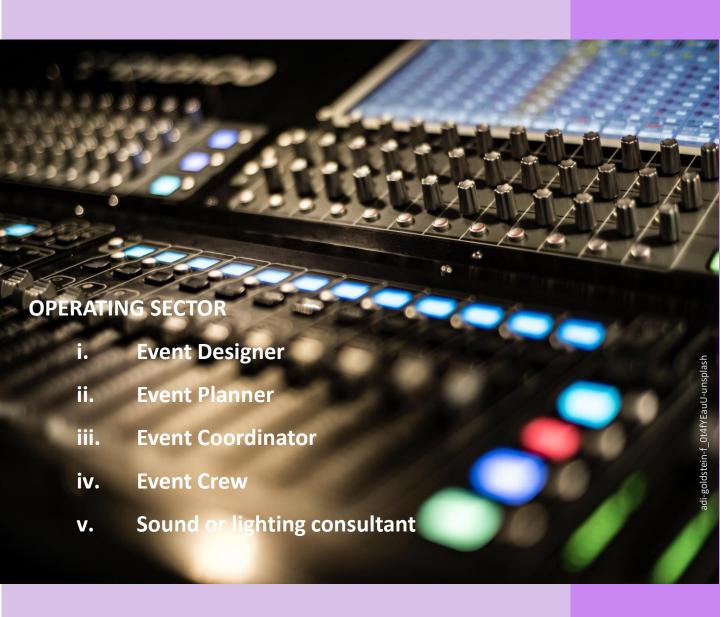
Career opportunities in event industry

MARKETING SECTOR

Marketing Planner

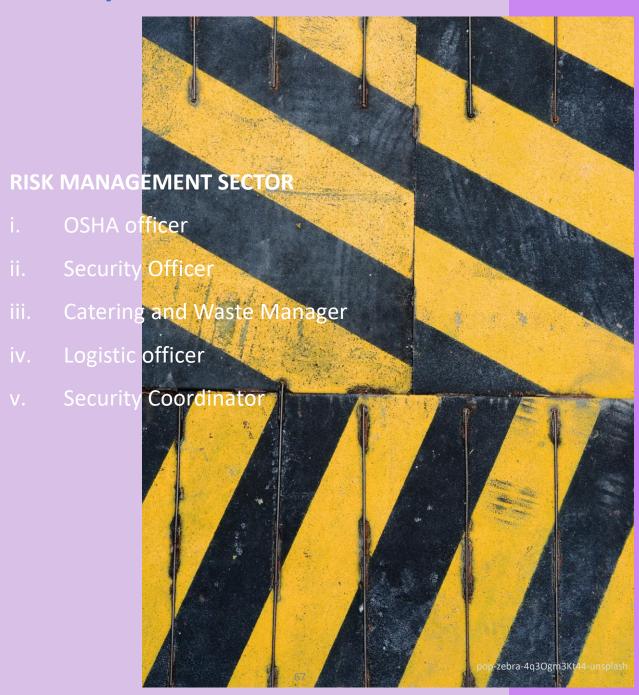


Career opportunities in event industry

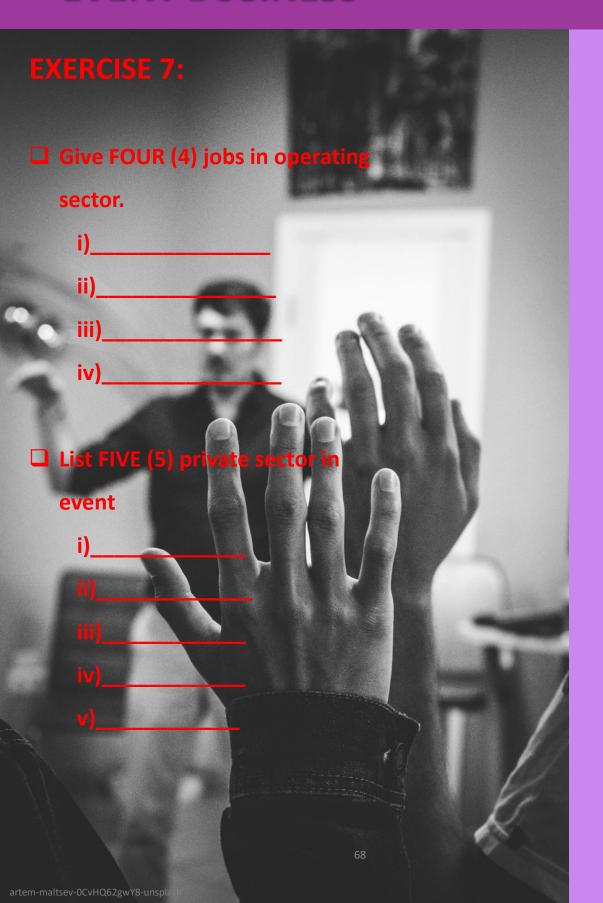


TOPIC 4 : NATURE OF EVENT BUSINESS

Career opportunities in event industry

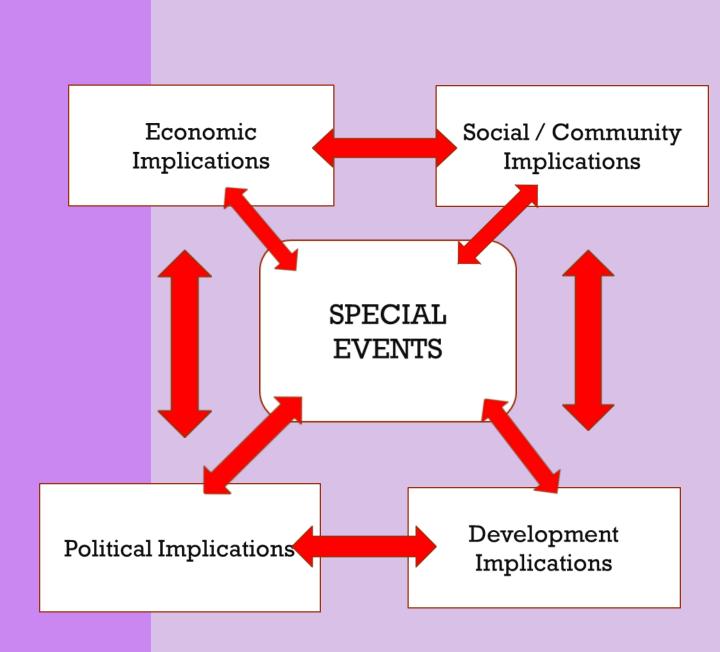


TOPIC 4 : NATURE OF EVENT BUSINESS



TOPIC 4 : NATURE OF EVENT BUSINESS





ECONOMIC IMPLICATION





SOCIAL / CULTURAL IMPLICATION



POLITICAL IMPLICATION



- Enhance certain images and ideologies
- Promotion of investment.
- Development of administrative skills.
- Career enhancement of specific political figures.

NEGATIVE

- To distract attention from some political problem
- Risk of event failure
- Misallocation of funds
- · Lack of accountability
- Propaganda
- Loss of community ownership and control
- Legitimation of ideology



DEVELOPMENT IMPLICATION



RISK, SAFETY AND HEALTH IN EVENT OPERATION

- VENUE AND SITE DESIGN
- FIRE SAFETY
- CROWD MANAGEMENT
- MEDICAL, AMBULANCE AND FIRST-AID MANAGEMENT



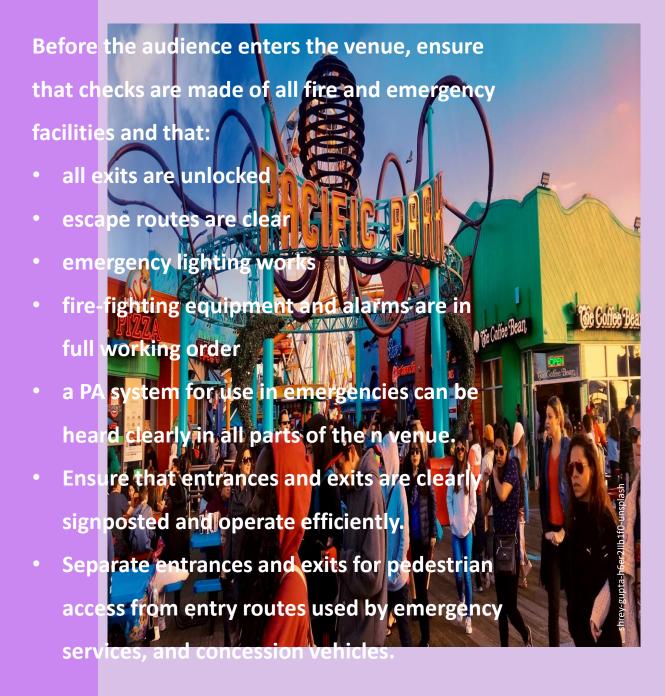
VENUE AND SITE DESIGN





CROWD MANAGEMENT

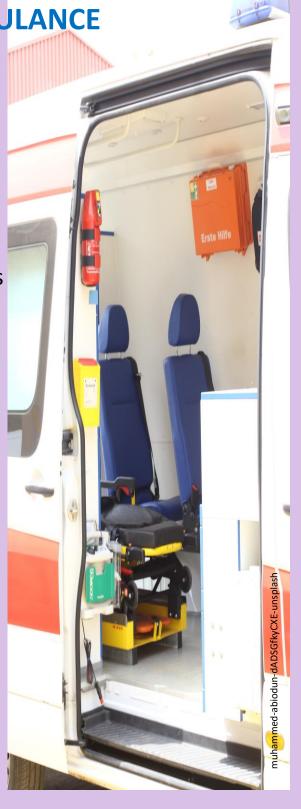
Entry and exit of the audience:



MEDICAL, AMBULANCE AND FIRST AID MANAGEMENT

- **Planning**
- Named manager
- Confirmation
- Specific considerations
- Sterile routes
- Location
- Vehicle movement
- Communications





HEALTH AND SAFETY RESPONSIBILITIES

Duties of the event organizers (Employers)

- Provide and maintain workplaces, plant and systems of work that do not expose employees to hazard.
- Provide information, instruction, training and supervision so that employees can perform their work safely.
- Provide employees with adequate protective clothing and equipment free of charge where hazard cannot be avoided.
- Ensure safe use, cleaning, maintenance, transportation and disposal of substances and plant in the workplace.
- Consult and co-operate with safety and health representatives related occupational safety and health matters.

HEALTH AND SAFETY RESPONSIBILITIES

Duties of contractors, subcontractors and self-employed people

- Must ensure workplace is safe
- Ensure that anyone can safely enter or leave it.

STAY SAFE & STAY HEALTHY

DUE TO THE RECENT HEALTH CONCERNS
RELATED TO COVID-19

DO NOT PHYSICALLY TOUCH THIS CONTAINER

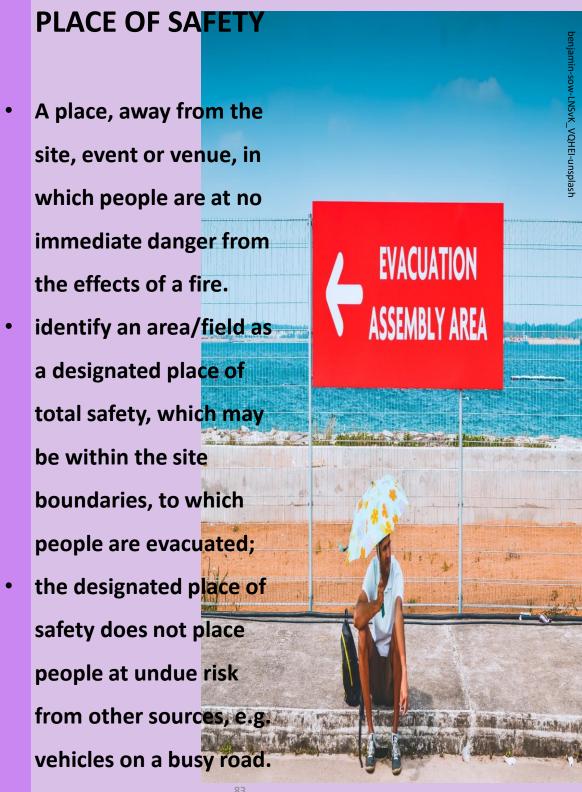
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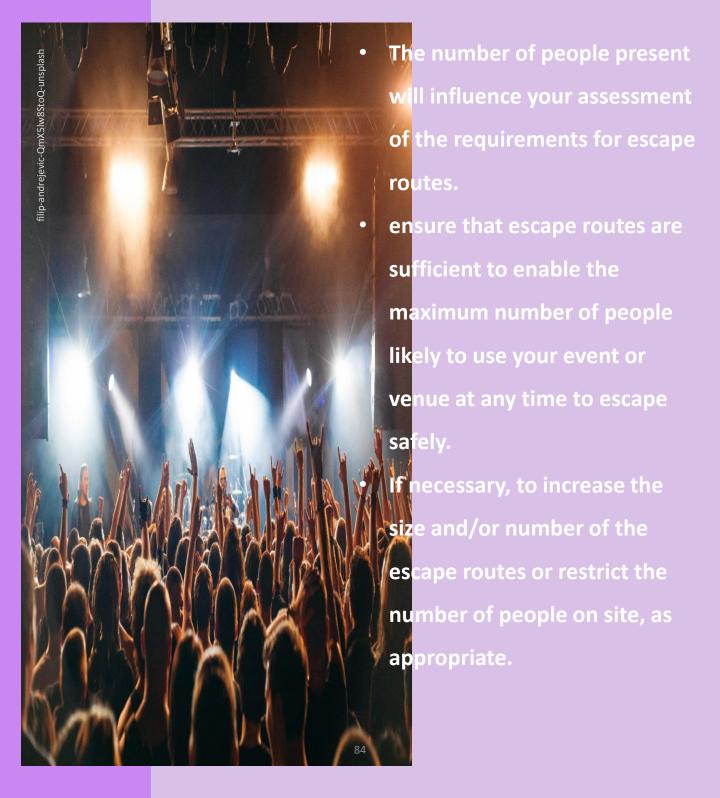
FINAL EXIT

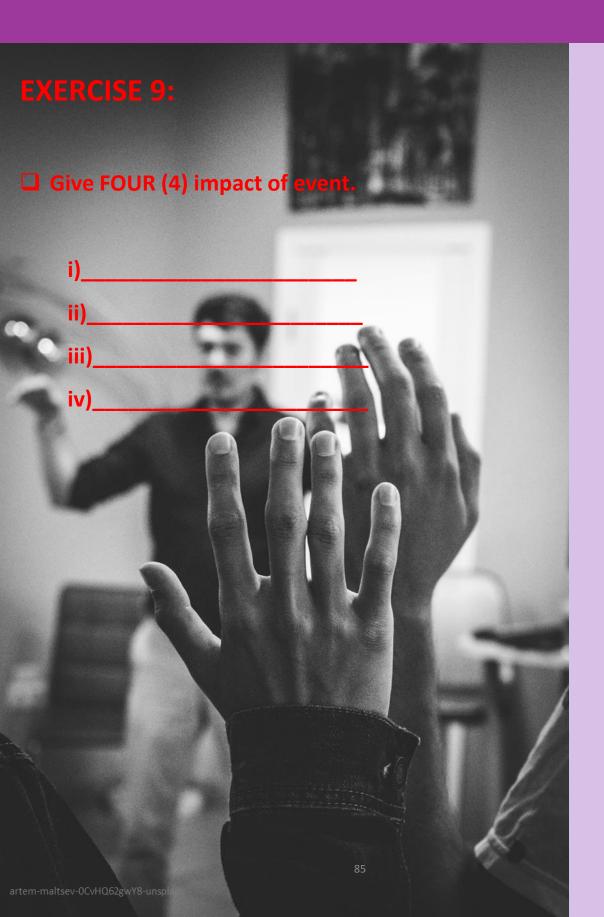
- An exit from a site, event
 or venue where people
 can continue to disperse
 in safety and where they
 are no longer at danger
 from fire and/or smoke.
- all necessary fire safety
 features are available and
 in effective working order
- bernard-hermant-GadcAEZhwg-unsplash

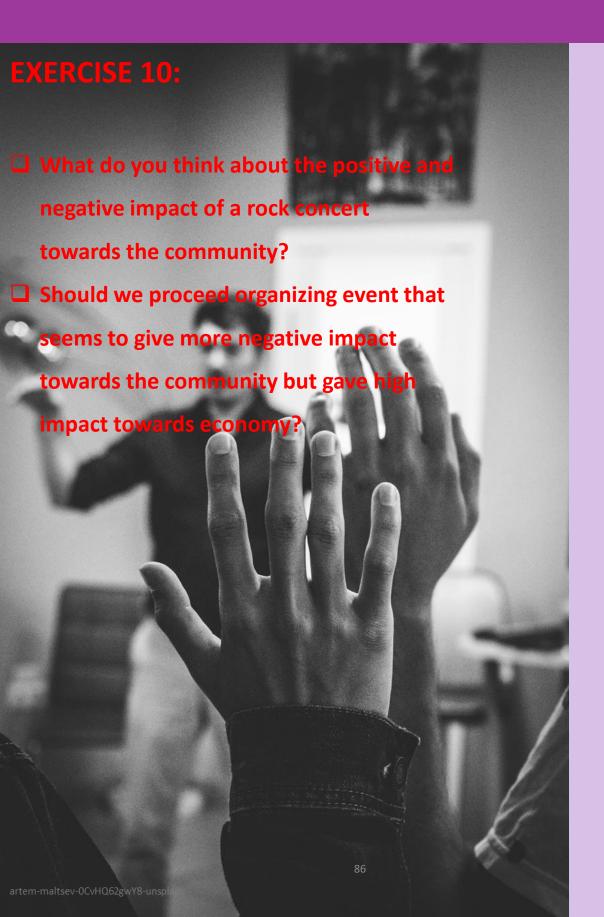
- fire doors are not wedged or propped open
- exit routes and exit doors are adequately signed and illuminated
- the appropriate number
 of staff are present and
 have the necessary
 training
- equipment provided to assist the evacuation of disabled people is operative.
- exit doors are unlocked and readily available for use with any emergency fastenings working effectively
- exit routes and exit doors
 (both internally and externally) are free from obstruction



THE OCCUPANT CAPACITY









PROJECT MANAGEMENT PHASE

I) INITIATION

- Characterized by the idea of the event being developed and setting the objectives
- Include a feasibility study
- •Include site and date suggestions, possible sponsors, draft budget, possible risks
- ■The end of initiation phase is whether to proceed with the event or not.

PROJECT MANAGEMENT PHASE

II) PLANNING

- Working out what is needed and how it will fit together
- Starting point rather than a finished plan
- Once the plans have been formulated they need to be implemented

PROJECT MANAGEMENT PHASE

III) IMPLEMENTATION

- The characteristics of this phase are:
 - -The application of all the plans such as hiring staff, confirming contractors and carrying out promotional schedule
 - -Monitoring and controlling: testing the plans and confirming how relevant they are
 - -Making decision based on the comparison between the plans and reality.
 - -Work in progress reporting to stakeholders
 - -Active risk management planning

PROJECT MANAGEMENT PHASE

IV) THE EVENT

- The monitoring and controlling day of the event
- The management will run the event by looking for errors and making on the spot decision

PROJECT MANAGEMENT PHASE

V) SHUTDOWN

- Requires separate series of task and responsibilities
- Management will scale down and return to their pre-event formation
- •Includes the on site shutdown and the management closure
- •Includes preparations for the next event.

COMPONENTS OF EVENT PROPOSAL

- i. INTRODUCTION
- ii. OBJECTIVE
- iii. DETAILS OF THE EVENT
- iv. **BUDGETING**



COMPONENTS OF EVENT PROPOSAL

i. INTRODUCTION

- An introduction is the first paragraph of a written describing general introduction to the proposed event.
- Gives the reader the beginning of the piece of thread so they can follow it.

ii. OBJECTIVES

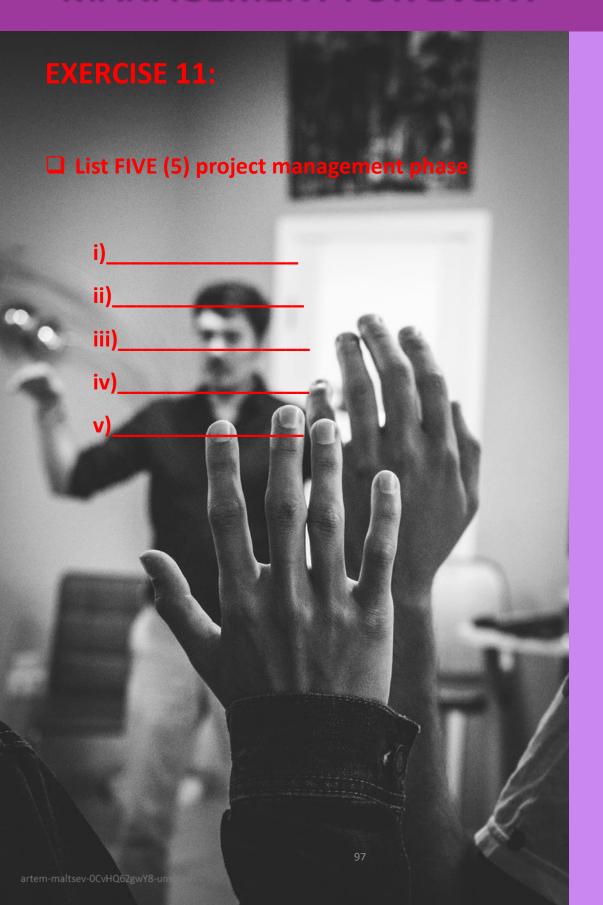
 Used to quantify progress towards an event's goals and as such set performance benchmarks

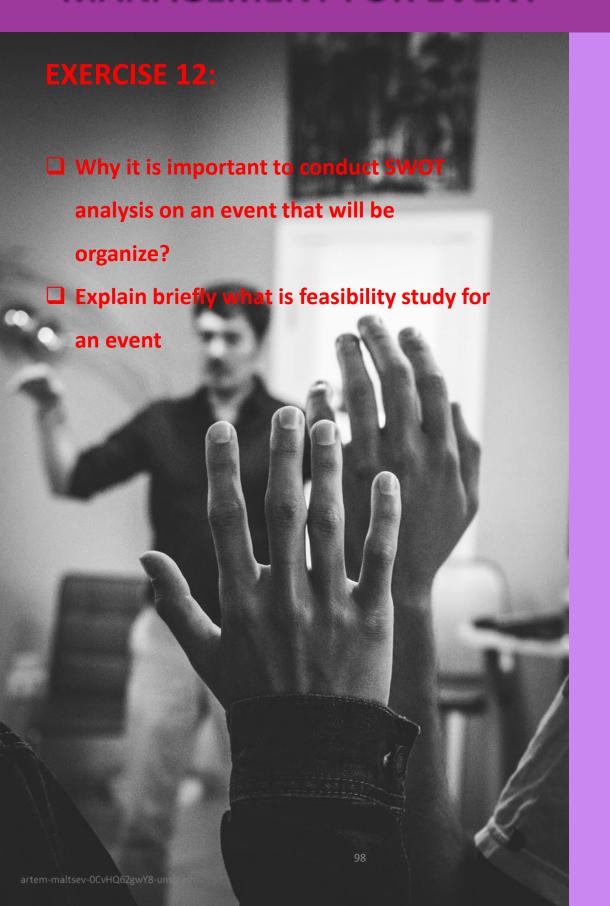
Objective should be SMART

- Specific Focused on achieving an event goal or purpose.
- ii. Measurable expressed in a way that is quantifiable
- iii. Agreeable agreed on by those responsible for achieving them
- iv. Realistic in terms of the event organization having the human, financial and physical resources to achieve them
- v. Time Specific to be achieved by a particular time.

COMPONENTS OF EVENT PROPOSAL







SAMPLE EXAMINATION QUESTION

OE

2.

BJECTIVE QUESTIONS	
Identify the CORRECT event characteristic.	
	A Suitability.
	B. Intangibility.
	C. Availability.
	D. Possibility.
Choose the following answer that in NOT TRUE about local event.	
	A. Creating a sense of place.
	B. Give negative image towards organizers if successfully organized.
	C. Creating pride in community
	D. Targeted mainly at local audiences.
Choose the RIGHT category of meeting.	
	A. Symposium.
	B. Chat.
	C. Practical.
	D. Incentive.
Choose the BEST from the following that refers to weakness analysis.	
	A. Enthusiasm and commitment.
	B. Unexpected positive publicity.
	C. Poor weather.
	D. Lack of skills.
dentify the CORRECT positive social cultural impact of event	
	A. Create better social interaction.
	B. Manipulation of community.
	C. Promotion investment.
	D. Increase expenditure.
Choose the CORRECT planning activity phase in project management.	
	A. Working out what is needed.
	B. Include post mortem.
	C. Monitoring and controlling.

D. Management closure.

SAMPLE EXAMINATION QUESTION

STRUCTURED QUESTIONS

QUESTION 1

- a) Describe FIVE (5) motivations for attending festival events.
- b) Explain FIVE (5) types of meeting.

QUESTION 2

- a) Discuss the role and responsibility of party planner.
- b) Describe **FIVE (5)** positive economic impacts of event.

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