

MENTOR USAHAWAN 2017

KOLEJ KOMUNITI PASIR SALAK

**RAFIDAH BINTI ABUNASIR
SITINUR HASLINDA DAMANHURI
NOR HANITA BINTI HASHIM
NORSUHADA MOHAMAD TAMBIZI
ILIAA'INAA BINTI ANUAR**

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eISBN 978-967-10502-8-6



eISBN 978-967-10502 -8-6

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1.0 EXECUTIVE SUMMARY

I am Rafidah Abu Nasir, a 39 years old woman that works as a lecturer at Pasir Salak Community College. I am a mentor, motivator, job creator and also an opportunity provider to my students and local community to be entrepreneur by using social media as a medium to market their product. My sole aim is to encourage people to be entrepreneur as a way to not only make money, but also to improve their quality of living as well as their social economy status. (Appendix 1 : Resume)

As a woman with a strong personality who likes to share my knowledge and experience in entrepreneurship, it initiates me to help these people. My three target groups for the mentor program in 2017 in which most of it are based on my true passion for entrepreneurship are the alumni, students and local community.

Me being myself, I have set a few goals back in 2017, mainly in entrepreneurship. To begin with, I aimed to guide an alumni until he or she becomes an entrepreneur. As for the current students, my goal was to transform their entrepreneurship activity from solely buying and selling goods to the implementation of the four critical elements in marketing known as the four P's. These four elements are product, price, place and promotion. Next, for the local community, I aimed to help and guide them until they can at least increase 30% from their current income.



Diagram 1 : Process of Mentoring

Diagram 1 shows the process that I use in order to become a successful mentor. When I first started this program, I was triggered by the drastic changes in social media marketing. I decided to do this mentoring program for me to gain some real experience. As a Deputy Director of Academic (TPA) of Pasir Salak Community College, I am required to work closely with the other stakeholders. Seeing this as an opportunity, I took the chance and embedded the entrepreneurship culture towards them.

2.0 MY IMPACT ON MENTEES

There are 3 categories that I targeted in 2017 which is students, alumni and community. I feel very honored and proud being an impactful person to these 3 groups.



Picture 1 : Progress of Students of Community College Incubator Challenge (CCIC).

In early 2017, I started a plan to recruit a team together with the Entrepreneurship Officer. The process of the programme is as per Diagram 3, in Topic Scale and Scope -Mentoring Design. After the programme, students manage to gain sales RM 2753.00 within only 3 month as stated in Diagram 2 below.

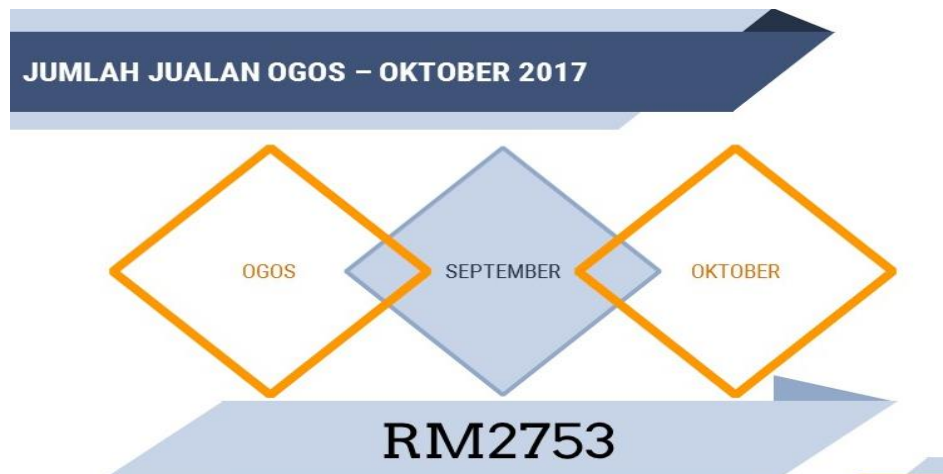
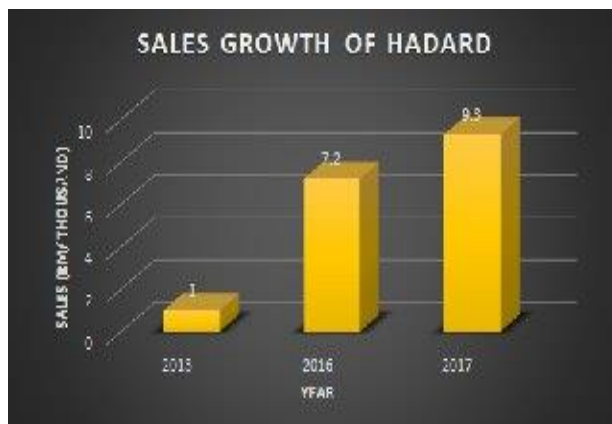


Diagram 2: Total Sales after Incubator Programme

Previously, I had mentored the establishments of few students' company; Hadard Invention Enterprise and Salak Global Ventures (SGV) are still sustain in business which runs to this date. The founders of these companies are my students who manage the company while studying at polytechnic.

Company Name	Hadard Invention Enterprise	Salak Global Ventures (SGV)
Mentee's Name (Alumni)	1. Muhammad Asymawi Bin Izal 2. Robiatun Adawiyah Binti Saaya	1. Mohd Raziman bin Rosli 2. Muhammad Arif Bin Mohd Noor
SSM Registration No	AC000535-X	AC000810-X
Sales Comparison	Refer Graph 1	Refer Graph 2



Graph 1:
Hadard Invention Enterprise Sales Growth



Graph 2:
Salak Global Ventures Sales Growth

I possess a resilient passion in entrepreneurship. I always guide the students who have an interest to be a young entrepreneur. Other than the Hadard and SGV, Aiman, one of the mentees, also a student of Food Quality Control started off his business after he had finished with the internship and when he discovered that he preferred working on his own. He asked for consultation with me. He first doing business by selling soybean drink at the Teluk Intan market. I have helped this mentee a lot in becoming a better individual from nobody to somebody. In 2017, Aiman joined in the tender bidding for the college cafeteria. He took the step after my encouragement and support as I truly can see that he has a very high potential to become a successful businessman. (As per stated in Appendix 2)



Bar Chart 1 : Percentage of Sale Increase after Consultation

The enthusiasm in entrepreneurship is a never ending story. Besides students, I am actively giving positive impact to the local community. The Bar Chart 1 above shows the percentage of sale increase of 18 companies after the consultation with me. 10 out of all companies have increased their sales by 200% until 300% including those owned by the alumni which are SGV, Hadard Invention Enterprise, and Arman Qomar Enterprise. 4 other companies with 30% - 100% sale increase, another 2 with 500% and above sale increase, and 1 company for each 300%-400% and 400% - 500% sale increase.



Pie Chart 1: Mentoring Outcomes

In details, there are 5 types of problems that have been solved as per shown above. Most of local community mentees, which consist of 38% of the outcome, seek for a consultation on business improvement. Meanwhile, 25% of them required marketing strategies, and each 12% of them has been guided on registration, time management and business management.

Due to my encouraging shares on social media, some of my mentees came from far part of the country. The best in my record was a Philosophy Doctor from (University Malaysia Kelantan) UMK, to create Yan Fan Page as the Doctor were launching a new product into the market. I have also initiated a Laboratory Assistant to open her own business in hospitality due to supply and demand of the current situation, MOM BUTIK SPA.

Here are the link of Facebook Pages that I manage (Appendix 3) :-

1. <http://www.facebook.com/kkpasirsalak>
2. <http://www.facebook.com/mamsgarage2016>
3. <http://www.facebook.com/Mombutikspa/>
4. <http://www.facebook.com/yan.fanpage>
5. <http://www.facebook.com/kkps.spk/>

3.0 MY IMPACT ON INSTITUTIONAL SUPPORT

Here in Pasir Salak Community College, I always encourage all staffs and students to organize activities in order to make entrepreneurship a culture. For an instance, students were actively encouraged to involve in the Entrepreneurship Day activity by taking part in the business of their niche area. Food Process and Quality Control students sell their own innovation food product like Herbs Mee, Mushroom Lekor and whatnot. Before this, the automotive students for example, were selling food and beverages to earn some profit. Now, with my endless encouragement, they have moved on to conduct businesses according to their core.

Furthermore, I also emphasize on staffs' involvement in the entrepreneurship courses such as (Refer Appendix 4):

- 1) Photography and Video Making - 10 & 11 November 2017
- 2) Advance Business Plan (Restaurant 2017) – 10 & 11 October 2017
- 3) e-Usahawan
- 4) e-Rezeki
- 5) Food Handling

Besides, I fully support the idea of inviting Suruhanjaya Syarikat Malaysia (SSM) for a talk in the premise for staffs and students to register their own company.

The rapid growth of social media, had become a tools of marketing. Therefore, I use my expertise in creating copywriting on social media to promote students intake and short courses for Pasir Salak Community College. My most used hashtags are (Appendix 5) :

#BISNESDANANDA

#KELUARGADANANDA

#WANGDANANDA

#MAMSGARAGE

As if the two tasks that I have as mentioned above is not enough, I am also the backbone for Akaun Amanah. The total achievement of Akaun amanah is 102% which is RM 102,000.



4.0 STRONG PERSONALITY AND APPROACH OF MINE

As an entrepreneur myself, it gives huge opportunity to me in order to deepen my skill. Mostly on social media, I will keep up to date on status on the skills, tips and techniques on promoting and marketing product.

My main objective is to help student to own a business and make money while studying as well as sustaining their product in market. I aim for my students to be a job creator and provide work opportunity to others as they start their business.

Apart from my job scope that requires me to get involved in entrepreneurship, I am also a to-go personnel on dealing with the community. My abilities to negotiate with public allows me to upskill my interpersonal skill, negotiation skill, copywriting, image enhancing and so much more. As mentioned a few times earlier, I always encourage my mentees to do something that will result in their personal and professional development even though there are risks to be considered. Other than that, I am very protective as I always make sure that my mentee is provided with if not everything, almost all of the information and knowledge enough for them to make precise decision and take actions. I am very frank when it comes to giving feedbacks to my mentees. This is necessary so that they know if they are doing well or if there are things need to be improved. Next, I practice a balanced perspective towards my mentees. For me, bringing up realistic viewpoint during discussions is crucial. In order to do that, I make sure that I always look at issues and problems from both the company's and my mentee's perspectives.

I must admit that my current post requires me to fully concentrate on my job. Even so, I still manage to upskill my knowledge on entrepreneurship. I have joined a few courses in an effort to develop and enhance my professional skills.

How was I being assessed? Basically, I practice all of the knowledge I have in my own business and also through guiding and mentoring my mentees in their business.

COURSES ATTENDED				
"Since 2011, I managed to attend many entrepreneurship courses. Below are some of the best courses"-Rafidah				
	DATE	VENUE	ORGANIZER	LEVEL
E-USAHAWAN (INTERMEDIATE)	24-27 April 2017	Hotel Ancasa, KL	JPKK	CPCM
HALAL FOOD PREPARATION	7-11 Mar 2016	PD Golf & Country Club	JPKK	PPK
T.O.T ENTREPRENEURSHIP	29 Sept - 2 Okt 2014	Regency Hotel, KL	Ministry of Education	National
T.O.T ENTREPRENEURSHIP	29 Sept - 1 Okt 2013	Heritage Hotel	MASMEU, UTM	National

5.0 SCALE AND SCOPE

My passion in mentoring and applying entrepreneur skills for alumni, college students, and local community is undisputed I can say. I keep up with my student's business progress and give suggestion to help them along the way. Mentees often have problem in promoting and marketing their product as they are too shy to convince customer. They have the interest to be a good entrepreneur but there is no medium that will enable them to promote their business. This is one of the challenges that I have signed up to as soon as I decided to do this; to make sure that these mentees have the confidence and are able to use the proper method to promote their business. Social media is a medium where everyone in the community have the excess to explore any information including the product in business. That way, their product can go viral, in a matter of one post. Therefore, I always remind my mentees to grab the opportunity of using social media (Appendix 6) in order to share information and promote their product. I myself use social media such as Whatsapp, Facebook, and Instagram as a medium to disseminate information and entrepreneurial tips.

As a mentor, I guide my mentee in various ways in social media. I support my mentee's business by following them on social media and straightly give advice to strengthen the marketing skills. Besides, I encourage them to follow me on social media. Other than the student's business, there are 19 companies from the area of Pasir Salak Community College have come to me for consultation. They are the community that begin their business by joining the Short Courses by college and I took initiative to educate them and enhance their marketing skills.



Diagram 3: Mentoring Design Used towards Student, Alumni and Community

The framework that I used is based on Easley's Entrepreneurship Nine model as shown in Diagram 3 above. This model, through Start-Up Race (Appendix 7), provides a basic guideline on how to start a business. I applied this in my mentoring program with my students. As they have entrepreneurship module in their program, they have already learned the basic knowledge of business start-up. I encouraged and gave continuous support to them until there is progress. Then, I monitored them to ensure they were always on the right track.

As for the alumni, most of my mentees are the former students who were actively involved in the entrepreneurship activities. Through effectuation, I helped them to identify opportunities and grab it while they still can. I encouraged them to apply the 'bird in the hand' principle in their business matter. That way, they can grab the available opportunity and run a business based on what they already have and know.

Most of the entrepreneurs from the community already have their own business. I did not have to guide them from the very beginning but they needed further guidance on how to expand their business and to generate more income. How did I help? In business, there will always have market gaps in which the entrepreneurs will see as opportunity. I assisted these entrepreneurs to explore and fill the gaps.

Mentor always remind the mentee to widen their engagement with the community. Entrepreneurship can be very exciting, with many entrepreneurs considering their ventures highly enjoyable. With the good engagement, they can share new opportunities to challenge their determination, skills and abilities. To meet the objective, I organize meeting between all of my mentees to share their expertise, experience, tips and products that they sell. Indirectly, it will help to create new opportunity and compete not only in direct business but also in online business.

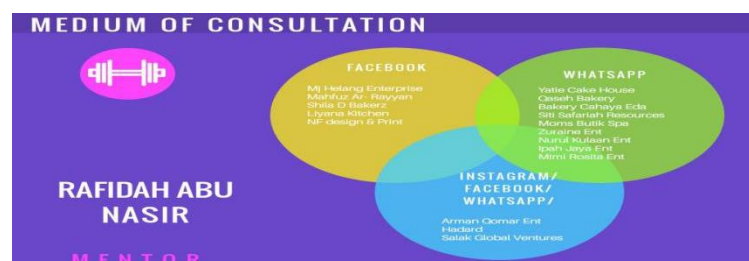


Diagram 4: Mentor's Medium of Consultation

6.0 CONCLUSION

In conclusion, I have done my very best directly and indirectly in the entrepreneurship. All three categories which are students of the CCIC team, alumni and local community have been successfully mentored and guided to become entrepreneurs or at least to experience the real world of entrepreneurship. I am very satisfied with this achievement and I have high hope that their business will develop and sustain in the market. It is never a problem to me if they wanted to keep seeking for my advice and expertise as online business is my forte.

Learning by using social media is nothing out-of-norm anymore because this method is more effective compared to conventional method. Thus, the entrepreneurs can save their time, money and energy by just learning on media social. Good copywriters are expensive because their words sell. For me, it is not the money that I want, it is my passion in delivering my knowledge to students and entrepreneurs that is far more important. I emphasize the usage of copywriting on social media as the best copywriting speaking on behalf of the entrepreneurs to sell their product.

a) Resume



Outstanding Entrepreneurship Mentor

EDUCATION:

RAFIDAH ABU NASIR

DEPUTY DIRECTOR OF ACADEMIC
COMMUNITY COLLEGE OF PASIR SALAK

2001
Bachelor of Food Science and Technology
Universiti Putra Malaysia

2009
Diploma of Education (TVET)
Universiti Pendidikan Sultan Idris

WORKING EXPERIENCE


INDUSTRIAL & TOP MANAGEMENT

2001: Dindings Poultry Processing SB, Assistant QA Executive.
2002: APSB, QA Executive
2005: Chiap Hong Cannery SB, QC Assistant.

2015: KKPS, H.O.D Long Life Learning
2016: KKPS, Deputy Director of Academic


EDUCATIONAL

2006: POLISAS, Lecturer of Food Tech
2009: KKPS, Lecturer Food Processing

2011: KKPS, Entrepreneur Officer

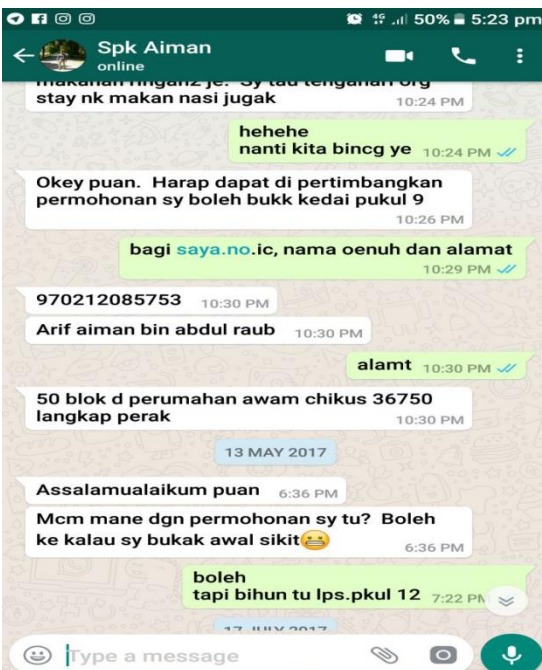
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"Since 2011, I managed to attend many entrepreneurship courses. Below are some of the best courses"-Rafidah

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T.O.T ENTREPRENEURSHIP	29 Sept - 1 Okt 2013	Heritage Hotel	MASMED, UTM	National



Consultation with Arman Qomar



Founder of Arman Qomar Enterprise with his New Deep Freezer and New Product, *Cucur Badak and Karipap Frozen*

Bila menjawab, sila nyatakan nombor ini

Sebutharga No.
KKPS/SHPERK/01/2018

KERAJAAN MALAYSIA
NEGERI : PERAK DARUL RIDZUAN

SEBUTHARGA / TENDER UNTUK BEKALAN BARANG-BARANG / PERKHIDMATAN

Kepada : ARIF AIMAAN BIN ABDUL RAUB Pelawaan sebutharga dikeluarkan oleh :

50 Blok D PERUMAHAN
AWAM CHIKUS 36750
LANGKAP PERAK

PENGARAH
KOLEJ KOMUNITI PASIR SALAK,
KEMENTERIAN PENDIDIKAN TINGGI,
JALAN LEBUH PADUKA, CHANGKAT LADA,
36800 KG GAJAH
PERAK DARUL RIDZUAN
Tarikh : 04.12.2017

1. Sila sebutharga untuk bekalan barang-barang / perkhidmatan yang disenaraikan di bawah dengan tertakluk kepada syarat-syarat yang ditetapkan.
2. Syarat-syarat Penyerahan :
3. Tarikh Penyerahan / Penyempurnaan dikehendaki :
4. Arahan pengiriman : Pengarah,
Kolej Komuniti Pasir Salak,
Kementerian Pendidikan Tinggi,
Jalan Lebu Paduka, Changkat Lada,
36800 Kg. Gajah,
Perak D.R.
5. Pembayaran : Syarat-syarat Kolej Komuniti Pasir Salak, Perak.
6. Sebutharga mestilah sampai ke alamat di atas pada atau sebelum pukul 12.00 tengahari pada 12.12.2017 dan hendaklah sah selama 90 hari selepas itu.
7. Sebutharga mestilah dimasukkan ke dalam suatu sampul surat bermetri bertanda "Sebutharga No. KKPS/SHPERK/01/2018"

Tarikh :

15/12/2017

Tandatangan :



SALMA BINTI IJAM

Jawatan : Pengarah, Kolej Komuniti Pasir Salak

Perihal barang-barang / perkhidmatan dan syarat-syarat Khas	Sewa Bulanan yang ditawarkan
Menyewa dan menguruskan Kantin bagi Perkhidmatan Makanan Bermasak Islam di Kolej Komuniti Pasir Salak, Perak Darul Ridzuan. Sila kemukakan sesalinan Sijil Pendaftaran Kewangan dengan Kementerian Kewangan Malaysia dalam bidang yang berkaitan. Dan Sijil Status Bumiputera (Sub-Kepala 040103)	RM : 60.00 Sebulan (Ringgit Malaysia: Enam Puluh Ringgit Sahaja) Sebulan

Diskaun perniagaan, diskaun tunai, diskaun pembayaran cepat dan lain-lain diskaun, dan apa-apa bayaran tambahan (Misalnya cukai dan belanja membungkus) hendaklah ditunjukkan.

Saya / Kami dengan ini menawarkan untuk membekalkan barang-barang / perkhidmatan di atas dengan harga dan syarat-syarat yang ditunjukkan di atas dengan tertakluk kepada syarat-syarat di atas dan di belakang ini.

Penender : ARIF AIMAAN

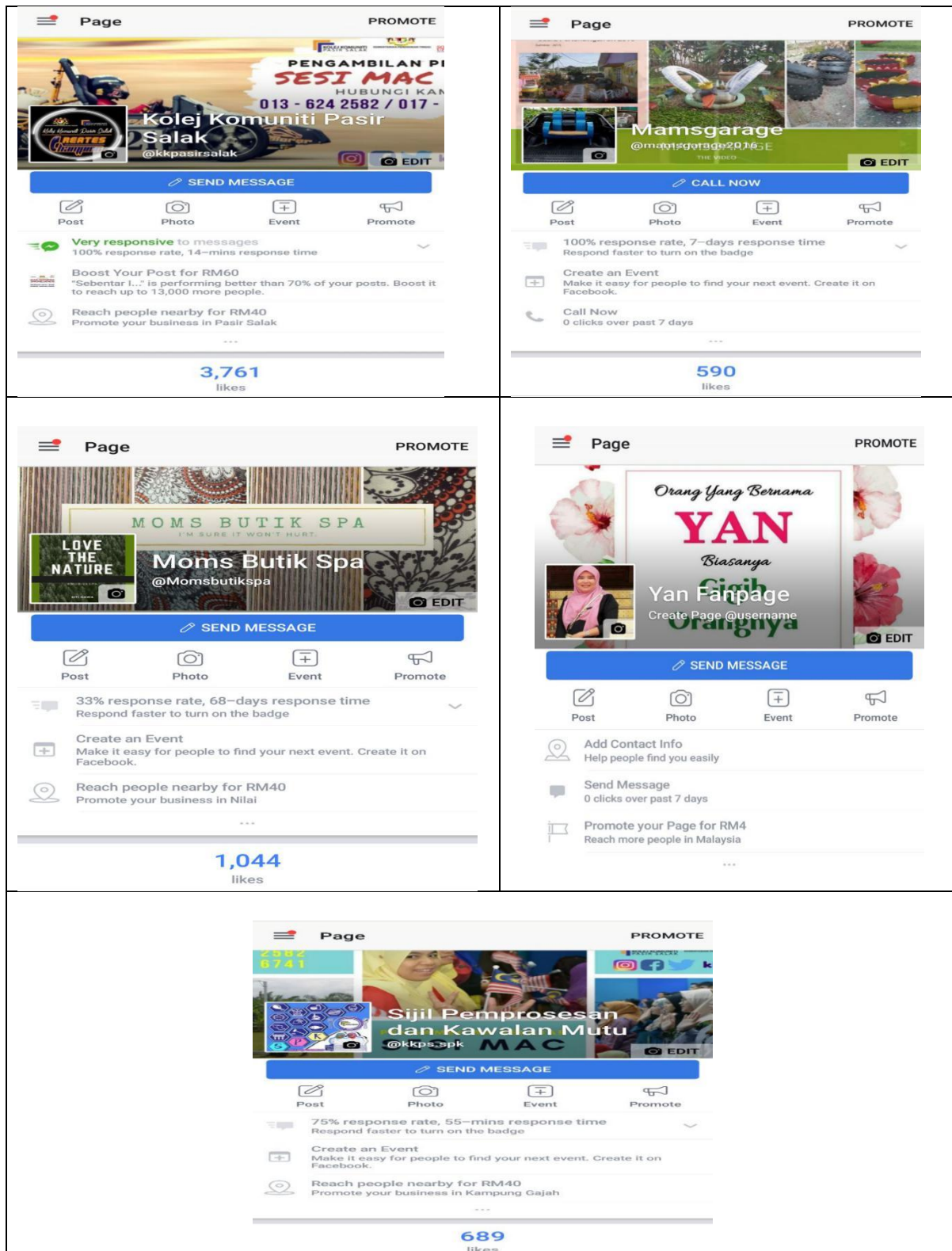
Tarikh : 11/12/2017

Alamat : 50 Blok D
PERUMAHAN AWAM CHIKU
36750 LANGKAP PERAK


Mukasurat : 1

Appendix 3

Facebook Pages Managed



MEMO DALAMAN

	KOLEJ KOMUNITI PASIR SALAK KEMENTERIAN PENDIDIKAN TINGGI JALAN LEBUH PADUKA, CHANGKAT LADA 36800 KAMPUNG GAJAH PERAK DARUL RIDZUAN. Tel : 05-6552300 Fax : 05-6552800 www.klipsa.edu.my	
	Ruj. Kami	KK.PS.100/ Tarikh : 5 Oktober 2017
Daripada	Timbalan Pengarah Akademik	
Kepada	Ketua Program, Pensyarah Kelas dan Pensyarah Modul	
Salinan Kepada	SPK 1A DAN SPK 2	
Perkara	PELEPASAN KELAS SEMPENA KURSUS ADVANCE BUSINESS PLAN (RESTORAN MAKANAN) 2017	

Tuan/Puan,

Adalah dengan segala hormatnya merujuk kepada perkara di atas.

2. Suka cita dimaklumkan bahawa Unit Keusahawanan akan mengadakan membawa pelajar menyertai Kursus Advance Business Plan (Restoran Makanan) 2017 seperti ketetapan berikut:


Pelajar Terlibat: SPK 1A & SPK 2
 Tarikh : 10 & 11 Oktober 2017 (Selasa & Rabu)
 Masa : 8.00 pagi – 5.00 petang
 Tempat : Akademi Pembangunan, Bella Malaysia Batu Gajah (APBM)

3. Sehubungan dengan itu, pelajar-pelajar tersebut wajib menyertai kursus tersebut. Segala kerjasama dan perhatian yang diberikan amat dihargai.

Sekian, terima kasih.

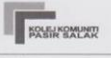
"BERKHIDMAT UNTUK NEGARA"

Saya yang menurut perintah,


 (RAFIDAH BINTI ABU NASIR)
 Timbalan Pengarah Akademik
 Kolej Komuniti Pasir Salak
 Kementerian Pendidikan Tinggi

Advance Business Plan Memo

MEMO DALAMAN

	KOLEJ KOMUNITI PASIR SALAK KEMENTERIAN PENGAJIAN TINGGI MALAYSIA JALAN LEBUH PADUKA, CHANGKAT LADA 36800 KAMPUNG GAJAH PERAK DARUL RIDZUAN. Tel : 05-6552300 Fax : 05-6552800	
	Ruj. Kami	Tarikh : 9 November 2017
Daripada	Timbalan Pengarah Akademik	
Kepada	Pensyarah Kelas/ Pensyarah Modul	
Salinan Kepada	Ketua Program	
Perkara	Pengecualian Kuliah Untuk Bengkel Fotografi dan Bengkel Penghasilan Video Sempena Program Negaraku Kreativiti @ Komuniti	

Dengan segala hormatnya, perkara di atas adalah dirujuk.

2. Adalah dimaklumkan bahawa Kolej Komuniti Pasir Salak akan menyertai Bengkel Fotografi dan Bengkel Penghasilan Video Sempena Program Negaraku Kreativiti @ Komuniti yang akan diadakan pada:

Tarikh : 10-11 November 2017 (Jumaat & Sabtu)
 Masa : 7.30 pagi – 5.00 petang
 Tempat : IKBN Sri Iskandar


3. Sehubungan dengan itu, pelajar tuan/puan seperti di lampiran akan terlibat dengan bengkel ini dan adalah dimohon agar pelajar ini dapat diberikan pelepasan kuliah pada tarikh seperti diatas.

4. Segala kerjasama dan perhatian dari pihak tuan/puan amatlah dihargai.

Sekian, terima kasih.


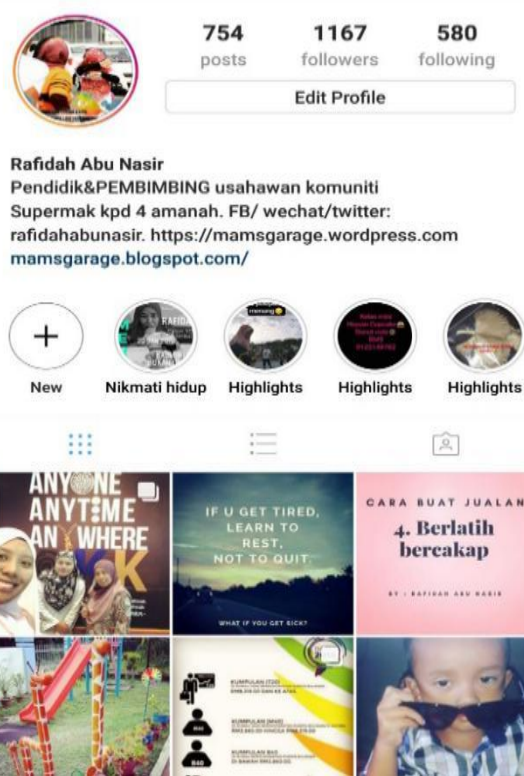
"BERKHIDMAT UNTUK NEGARA"

Saya yang menurut perintah,


 (RAFIDAH BINTI ABU NASIR)
 Timbalan Pengarah Akademik
 Kolej Komuniti Pasir Salak

Photography and Video Making

Appendix 5

 <p>Rafidah Abu Nasir Where do you work?</p> <p>Activity Log Edit Profile View as</p> <p>mak kpd 3hafiz dan 1hafizah. pendidikan sepanjang hayat. food process, business, marketing</p> <p>Followed by 260 people</p>	 <p>Rafidah Abu Nasir Pendidik&PEMBIMBING usahawan komuniti Supermak kpd 4 amanah. FB/ wechat/twitter: rafidahabunansir. https://mamsgarage.wordpress.com mamsgarage.blogspot.com/</p> <p>ANYONE ANYTIME ANYWHERE IF U GET TIRED, LEARN TO REST, NOT TO QUIT CARA BUAT JUALAN 4. Berlatih berecakap</p>
<p>Rafidah's Facebook</p>	<p>Rafidah's Instagram</p>
 <p>Rafidah Abu Nasir December 30, 2017 at 11:49pm</p> <p>Siapa perasan, apakah hashtag # yg selalu saya guna?</p> <p>Like Comment Share</p> <p>23</p> <p>Nur Sabrina Mohd Tahar Ada hadiah keee Like · Reply · December 30, 2017 at 11:51pm</p> <p>Farahazawanie Md Zin #bisnesdananda Like · Reply · December 30, 2017 at 11:53pm</p> <p>Basri Zamri #bisnesdananda Like · Reply · December 31, 2017 at 1:30pm</p> <p>Hariyani Abbas #keluargadananda Like · Reply · December 31, 2017 at 12:28am · Edited</p>	 <p>Rafidah Abu Nasir December 31, 2017 at 6:21pm</p> <p>#bisnesdananda Semenjak saya post video smlm, ramai penjual produk jeragat yg request follow di Instagram. Kau rasa?</p> <p>Like Comment Share</p> <p>Farah Waheda and 20 others</p> <p>Write a comment...</p> <p>Aina Yusoff Sy rasa nk follow pn gak nk tgk produk mn yg menjadi..nk la poles gak Like · Reply · December 31, 2017 at 7:27pm</p> <p>Rafidah Abu Nasir memng sis approve je, tapi idak le sis beli, sentap kot Like · Reply · December 31, 2017 at 8:45pm</p> <p>Siti Fatimah Ha ha Like · Reply · December 31, 2017 at 7:37pm</p> <p>Siti Hawa Abu Nasir Xyah pki produk puan... Tukat hp je Like · Reply · December 31, 2017 at 7:31pm</p> <p>Rafidah Abu Nasir ye ke ni? Like · Reply · December 31, 2017 at 8:45pm</p>

Rafidah Abu Nasir
December 30, 2017 at 3:00pm · 🌐



#bisnesdananda
Perasan tak?
Posting saya sekarang byk
guna poster?
Nak tahu tak? 😊

Like Comment Share

Zetty Asnira Abdul Rashid, Pak Ya and 38 others

Write a comment...

Basri Zamri Anjakan trends semasa
Like · Reply · 1 · December 30, 2017 at 5:48pm

Rafidah Abu Nasir ye betul tapi kalau ikut yg latest skrg org buat video
Like · Reply · December 30, 2017 at 9:22pm

View more replies

Siti Nurul Azzikin Nak tau
Like · Reply · 1 · December 30, 2017 at 3:01pm

Hariyani Abbas Nak... 🤔🤔
Like · Reply · 1 · December 30, 2017 at 3:27pm

Rafidah Abu Nasir
December 27, 2017 at 3:29pm · 🌐



#bisnesdananda
Sediakan konten utk
pemasaran anda.
Posting iklan ikut mood dan
situasi pembeli. 😊

Like Comment Share

13

Write a comment...

Rafidah Abu Nasir menjelang cuti panjang, ikankan produk yg membantu menjadikan percutian menarik seperti produk facial travel kit, perencah makanan HANYA TUANG DAN HIDANG, baju kalis hujan, boleh dibawa ke mana2 tanpa kotor dan basah 🤔
Like · Reply · 1 · December 27, 2017 at 3:31pm

Mart Nour Aream Pastikan letak nombor tipon yg mudah dihubungi... pada bila..bila...masa...kerana...pembeli yg berminat dgn produk atau perkhidmatan...akan hubungi penjual pada bila..bila masa di mana jua....
Like · Reply · 1 · December 27, 2017 at 4:43pm

Rafidah Abu Nasir betoi tu letak terus link wasap tu
Like · Reply · December 27, 2017 at 4:49pm

Marziah Mansor Bagaimana pula mood dan situasi penjual?
Like · Reply · December 27, 2017 at 3:33pm

Rafidah Abu Nasir penjual pun boleh ikut mood, byk promote, byk la job masuk ade job ada la sale... See More
Like · Reply · December 27, 2017 at 4:31pm

Rafidah Abu Nasir
January 7 at 4:27pm · 🌐

#wangdananda
Ada 3 tanda TIADA KEBERKATAN dalam duit kita;
1. Duit kita 'hilang' tanpa kita sedar.
✓contoh mudah, beli barang mahal, orang lain beli brg yg sama, tapi MURAH GILERRR.
2. Kita ambil duit, yg BUKAN HAK KITA, dengan sengaja.
✓budak tak reti kira duit, beli barang pada kita, kita tak beri semula BAKI DUITnya.
3. Belian kita tidak berfaedah.
✓barang yg kita beli, tidak berguna pun pada kita. 😊
TANDA LAIN?
Lihat di ruangan KOMEN.

18 Likes · 4 Comments

Like Comment Share

Kuchai, Pak Ya and 16 others

Write a comment...

Rafidah Abu Nasir kita bagi KAWAN pinjam duit, supaya kita boleh jadi sahabat dia, tapi bila dia asyik tak bayar, kita pula jadi mcm sakit hati.... See More
Like · Reply · 6 · January 7 at 4:29pm

View previous replies

Rafidah Abu Nasir isu yg sama mungkin kita boleh binangkan hal ini
Like · Reply · 1 · January 7 at 4:46pm

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Pak Ya Kita uba kontrak statement... Apakah maksud KEBERKATAN : Sedikit tapi mencukupi. Banyak dapat pula utk dikongsi dan diberi. Tanda mudah keberkatan. Kalau kita ada sumber pdptn yg sedikit tp kita mampu utk bersedekah. Itu adalah tanda ada nilai keberkatan dim sumber yg kita dpt. Wallahu'alam 🤔🤔🤔
Like · Reply · 2 · January 7 at 4:36pm

Rafidah Abu Nasir itulah pakya, ada lebih, beri org pinjam, tapi sayang....
Like · Reply · 1 · January 7 at 4:43pm

View more replies

Rafidah Abu Nasir Disclaimer: status adalah secara rawak, tiada kena mengena dgn individu tertentu, sambil2 nak tanya, ... See More
Like · Reply · January 7 at 9:32pm

Nur Farahida Tahrir Sy suka baca status & update awak. Sgt membantu sy dgn mom2 persoalan. Sharing is caring, tqsm.
Like · Reply · 2 · January 7 at 4:37pm

Rafidah Abu Nasir kikiki sambil menulis sambil memberitahu kpd yg perlu 😊
Like · Reply · 1 · January 7 at 4:42pm

Rafidah Abu Nasir
December 27, 2017 at 3:29pm · 🌐



#bisnesdananda
Sediakan konten utk
pemasaran anda.
Posting iklan ikut mood dan
situasi pembeli. 😊

Like Comment Share

13

Write a comment...

Rafidah Abu Nasir menjelang cuti panjang, ikankan produk yg membantu menjadikan percutian menarik seperti produk facial travel kit, perencah makanan HANYA TUANG DAN HIDANG, baju kalis hujan, boleh dibawa ke mana2 tanpa kotor dan basah 🤔
Like · Reply · 1 · December 27, 2017 at 3:31pm

Mart Nour Aream Pastikan letak nombor tipon yg mudah dihubungi... pada bila..bila...masa...kerana...pembeli yg berminat dgn produk atau perkhidmatan...akan hubungi penjual pada bila..bila masa di mana jua....
Like · Reply · 1 · December 27, 2017 at 4:43pm

Rafidah Abu Nasir betoi tu letak terus link wasap tu
Like · Reply · December 27, 2017 at 4:49pm

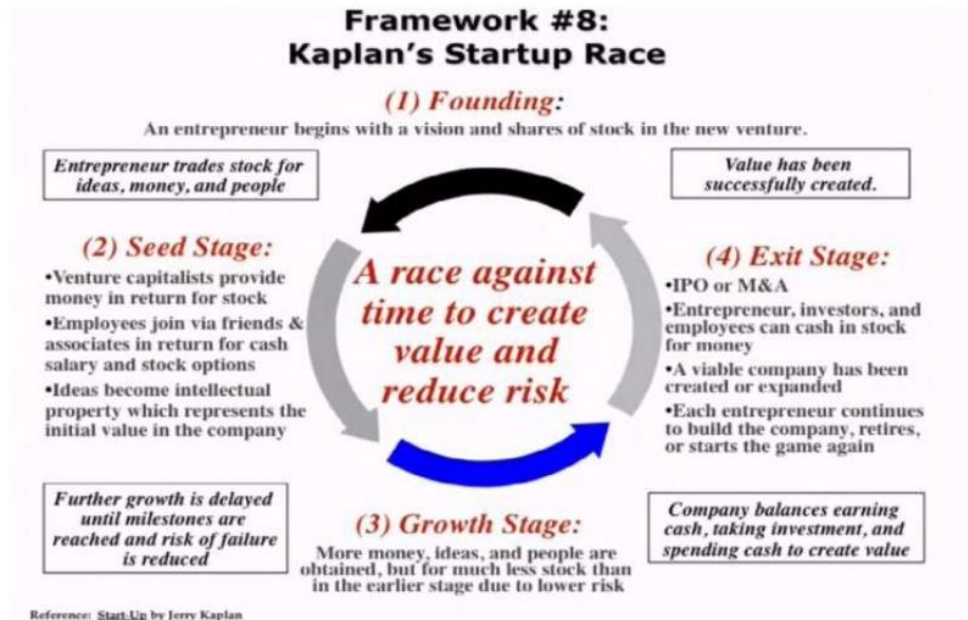
Marziah Mansor Bagaimana pula mood dan situasi penjual?
Like · Reply · December 27, 2017 at 3:33pm

Rafidah Abu Nasir penjual pun boleh ikut mood, byk promote, byk la job masuk ade job ada la sale... See More
Like · Reply · December 27, 2017 at 4:31pm

Mart Nour Aream Saya sebenarnya....sedang mencari kamera hd...dsfr...2nd....dalam 5 hingga 600....tolong tag saya yg ada kamera berkenaan...
Like · Reply · December 27, 2017 at 4:57pm



#8 – “Start-up Race



Start Up Race Easley's Entrepreneurship Nine Model

Entrepreneurship Courses



e-Usahawan (Intermediate) Course Certificate 2017



e-Usahawan Course Certificate 2017



Halal Food Preparation Certificate 2016



Entrepreneurship Training of Trainer Course Certificate 2014



Entrepreneurship Course Certificate 2014



e-Usahawan Course Certificate 2013



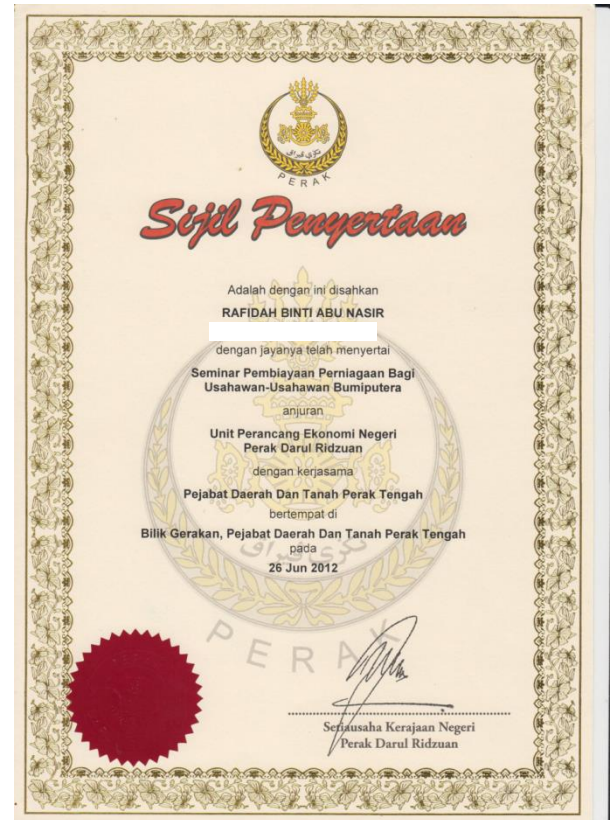
Entrepreneurship Training of Trainer Course Certificate 2013



Entrepreneurship Course Certificate 2013



Entrepreneurship Course Certificate 2012



Entrepreneurship Seminar Certificate 2012



Entrepreneurship Course Certificate 2012



Entrepreneurship Course Certificate 2012



Entrepreneurship Seminar Certificate 2012



Entrepreneurship Course Certificate 2012

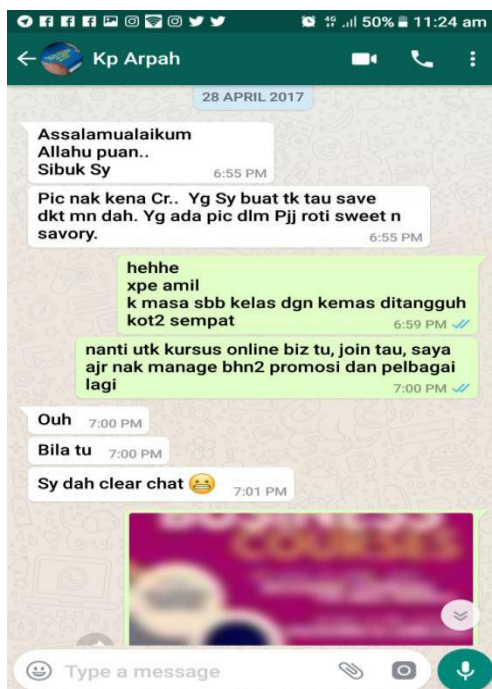


Entrepreneurship Course Certificate 2012

Consultation Session



Talk on the Advantages of Entrepreneurship to Student



Consultation with Ipah Jaya Enterprise

Survey on Impact of Consultation

KAJI SELIDIK BIMBINGAN PN RAFIDAH ABU NASIR UNTUK PERNIAGAAN ANDA

Mohon jasa baik semua usahawan-usahawan yang pernah mendapatkan bimbingan dari Pn Rafidah binti Abu Nasir untuk mengisi kaji selidik ini bagi penyimpanan data Kolej Komuniti Pasir Salak.

MAKLUMAT INI ADALAH SULIT

Terima kasih semua.

Nama Syarikat (jika ada)

Your answer

Produk Perniagaan

☐ Perkhidmatan

☐ Makanan

☐ Pakaian

☐ Kosmetik

☐ Other: _____

Jenis Perundingan yang Diterima

- ☐ Melalui facebook
- ☐ Melalui whatsapp
- ☐ Melalui telegram
- ☐ Melalui Instagram
- ☐ Other: _____

Masalah yang Dihadapi Sebelum Rundingan

Your answer _____

Jumlah Pendapatan Perniagaan Sebelum Rundingan (Sebulan)

- ☐ RM 0 - RM 500
- ☐ RM 500 - RM 1,000
- ☐ RM 1,000- RM 1,500
- ☐ RM 1,500- RM 2,000
- ☐ RM 2,000 ke atas
- ☐ Other: _____

Masalah yang Dapat Diselesaikan Selepas Rundingan

Your answer _____

Jumlah Pendapatan Perniagaan Selepas Rundingan (Sebulan)

- ☐ RM 0 - RM 500
- ☐ RM 500 - RM 1,000
- ☐ RM 1,000- RM 1,500
- ☐ RM 1,500- RM 2,000
- ☐ RM 2,000- RM 2,500
- ☐ RM 2,500- RM 3,000
- ☐ RM 3,000 - RM 3,500
- ☐ RM 3,500 ke atas
- ☐ Other: _____

Cadangan / Komen / Ulasan (cth: penambahbaikan dari segi perundingan, tempoh perundingan berterusan, penekanan pengurusan perniagaan dan lain-lain)

Your answer _____

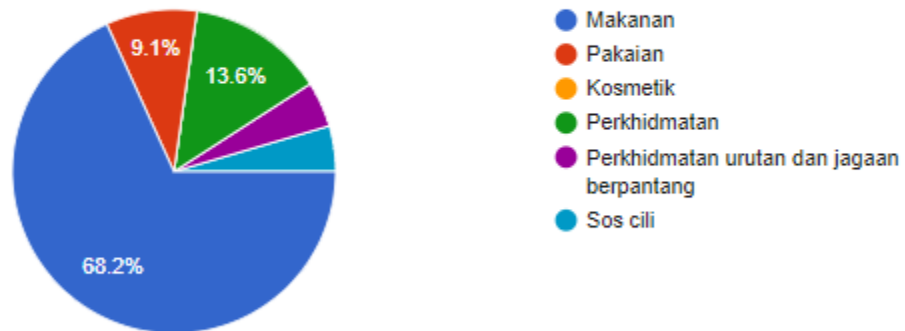
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Online Survey on Impact of the Mentoring

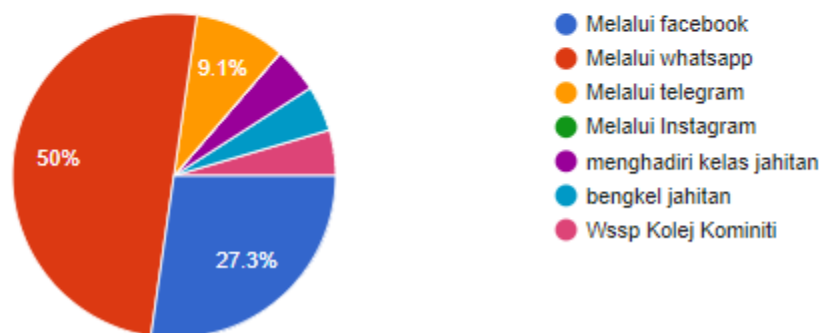
Produk Perniagaan

22 responses



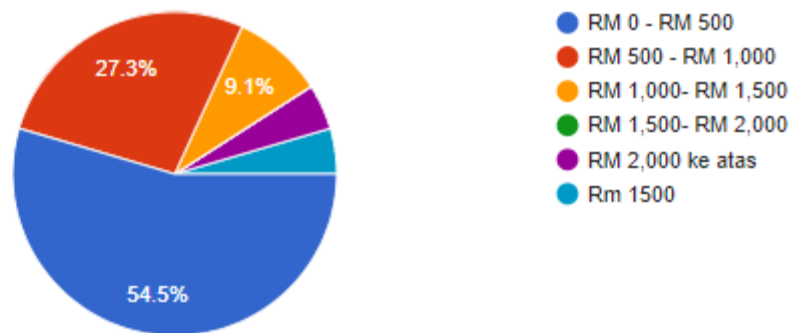
Jenis Perundingan yang Diterima

22 responses



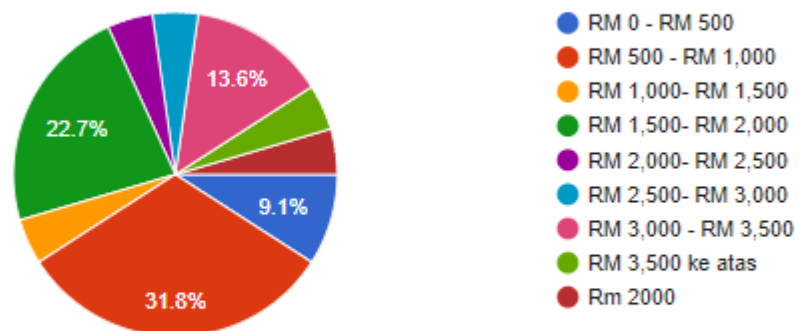
Jumlah Pendapatan Perniagaan Sebelum Rundingan (Sebulan)

22 responses



Jumlah Pendapatan Perniagaan Selepas Rundingan (Sebulan)

22 responses



f) Personal Achievement revolutionary



Contribution Certificate



Anugerah Perkhidmatan Cemerlang 2012